

# Annual Report

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07



البنك العربي المتحد  
UNITED ARAB BANK  
P.J.S.C.

# Branches

## Abu Dhabi

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Tel.: (971-2) 62 75 000  
Fax: (971-2) 62 75 766

## Sh. Zayed Road

P.O. Box 34893, Dubai  
Tel.: (971-4) 33 22 032  
Fax: (971-4) 33 21 332

## Al Ain

P.O. Box 16077, Al Ain  
Tel.: (971-3) 76 63 122  
Fax: (971-3) 76 65 168

## Sharjah

P.O. Box 881, Sharjah  
Tel.: (971-6) 56 84 111  
Fax: (971-6) 56 84 965

## Deira

P.O. Box 4579, Dubai  
Tel.: (971-4) 22 20 181  
Fax: (971-4) 22 74 309

## Ajman

P.O. Box 2700, Ajman  
Tel.: (971-6) 74 65 335  
Fax: (971-6) 74 65 727

## Al Wahda

P.O. Box 23226, Sharjah  
Tel.: (971-6) 50 94 200  
Fax: (971-6) 55 36 747

## Jebel Ali

P.O. Box 16823, Jebel Ali  
Tel.: (971-4) 88 16 445  
Fax: (971-4) 88 16 845

## Ras Al Khaimah

P.O. Box 615, Ras Al Khaimah  
Tel.: (971-7) 22 79 911  
Fax: (971-7) 22 70 969

## Head Office

P.O. Box 25022, Sharjah, UAE  
Tel.: (971-6) 57 33 900  
Fax: (971-6) 57 33 906

e-mail: [uarbae@emirates.net.ae](mailto:uarbae@emirates.net.ae)  
Swift: UARBAEAA  
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<b>BOARD OF DIRECTORS</b> .....	5
<b>MANAGEMENT</b> .....	7
<b>BRIEF HISTORY</b> .....	9
<b>DIRECTORS' REPORT</b> .....	11
<b>INDEPENDENT AUDITORS' REPORT</b> .....	13
<b>FINANCIAL STATEMENTS</b>	
Income Statement .....	15
Balance Sheet .....	16
Statement of Cash Flows .....	17
Statement of Changes in Equity .....	18-19
Notes to the Financial Statements .....	20-50

# Board of Directors





**Sheikh Faisal Bin Sultan Bin Salem Al Qassimi**  
Chairman



**Sheikh Sultan  
Bin Saqr Al Qassimi**  
Vice Chairman



**Sheikh Khalid  
Bin Saqr Al Qassimi**



**Mr. Hussain Abdul  
Rahman Khansaheb**



**Mr. Ahmed Mohamad  
Hamad Al Midfa**



**Mr. Abdullah Rashed  
Al Majid**



**Mr. Salem Abdullah  
Salem**



**Mr. Mohamed Abdulbaki  
Mohamed**



**Mr. Ahmed Mohamad  
Bakheet Khalfan**

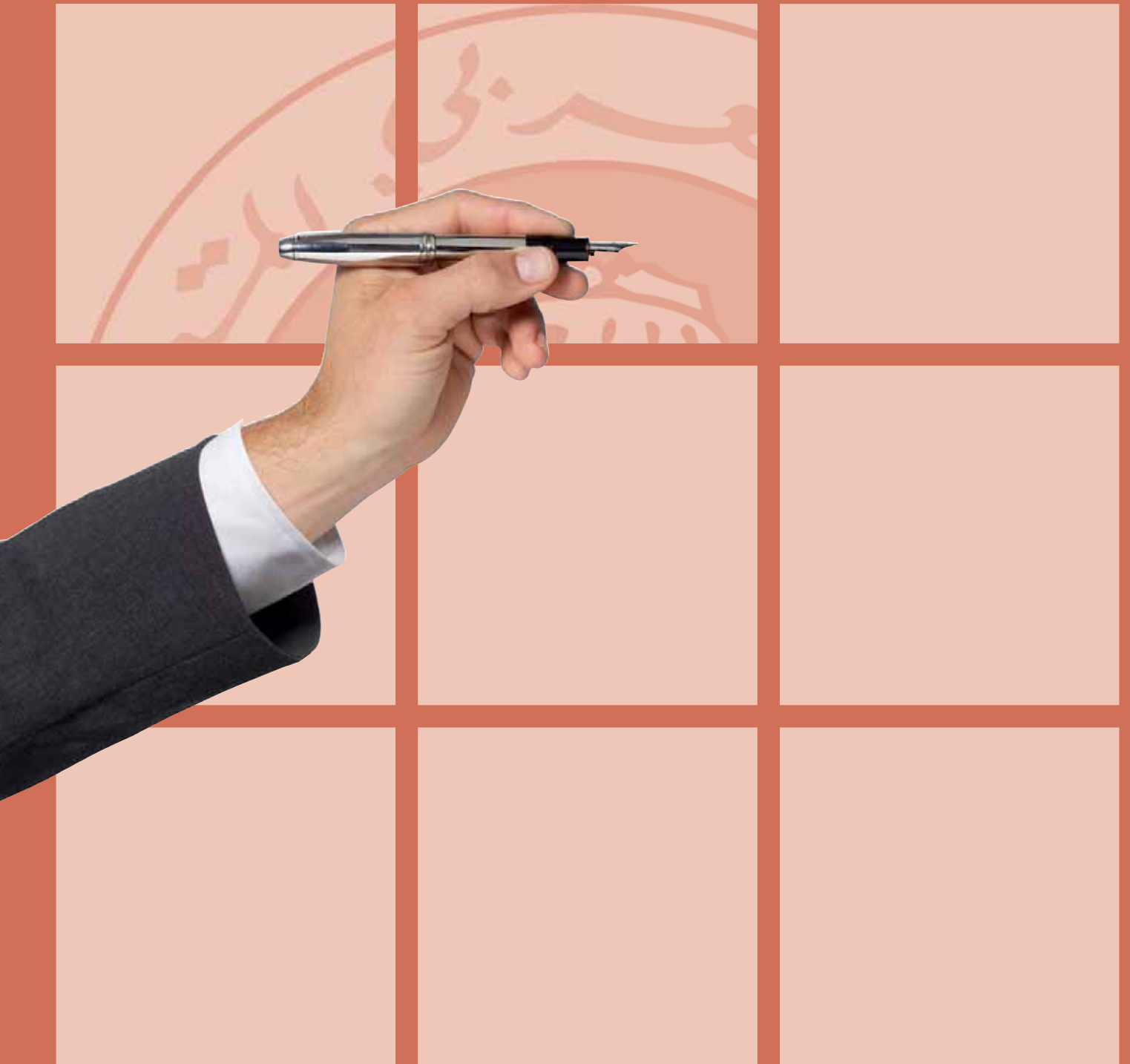


**Mr. Omar Hussain  
Alfardan**  
(Effective December 2007)



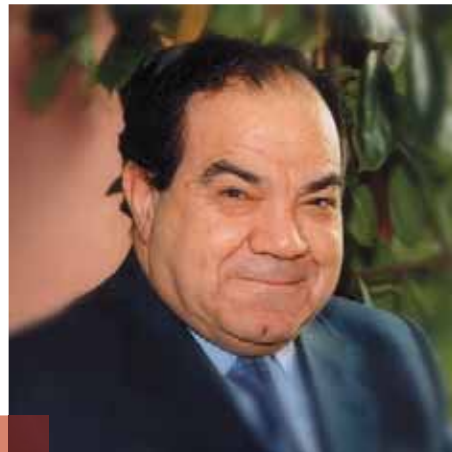
**Mr. Andrew Stevens**  
(Effective December 2007)

# Management



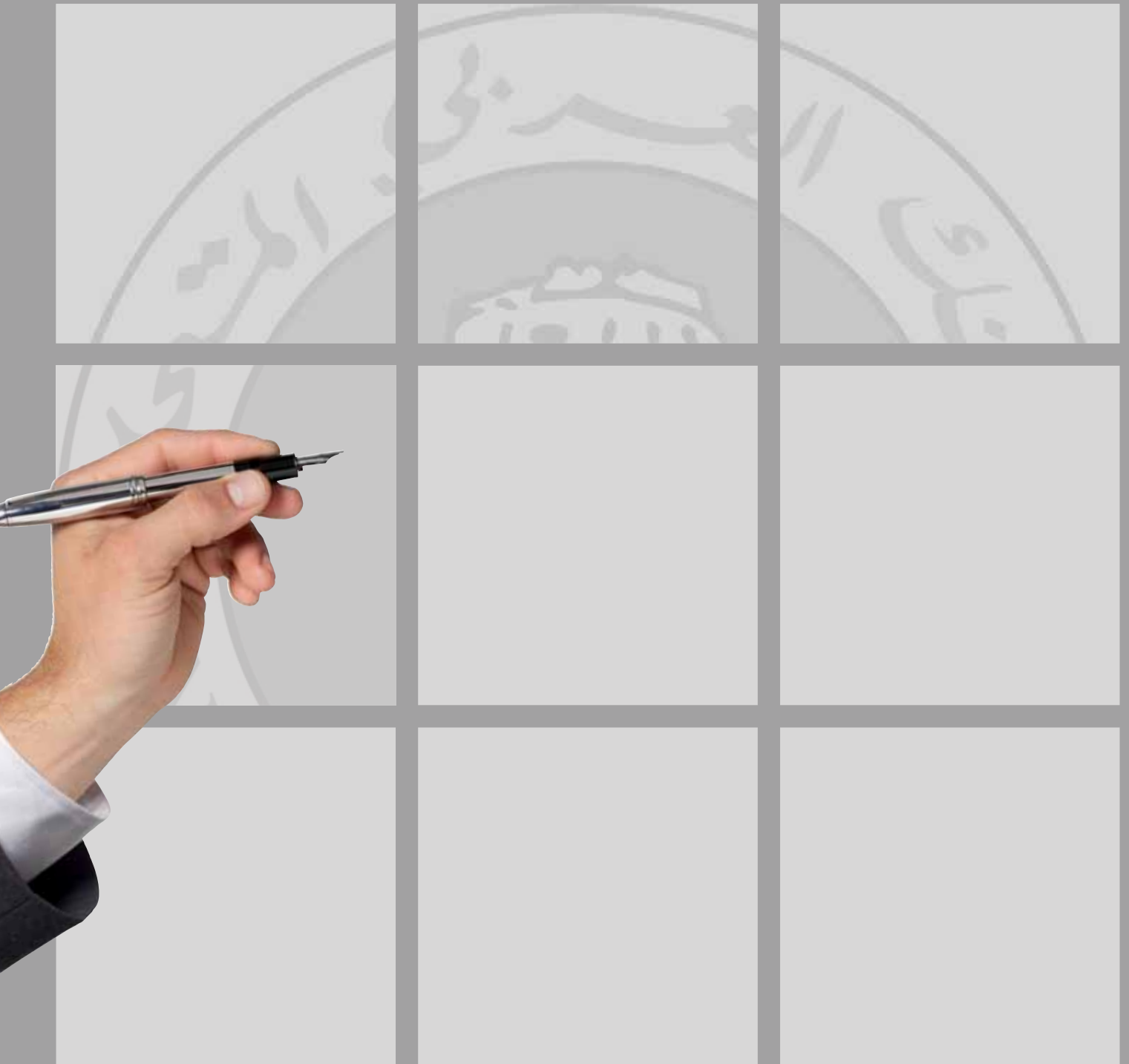


**Mr. Bertrand Giraud**  
Chief Executive Officer



**Mr. Awni Al Alami**  
Deputy Chief Executive Officer

# Brief History







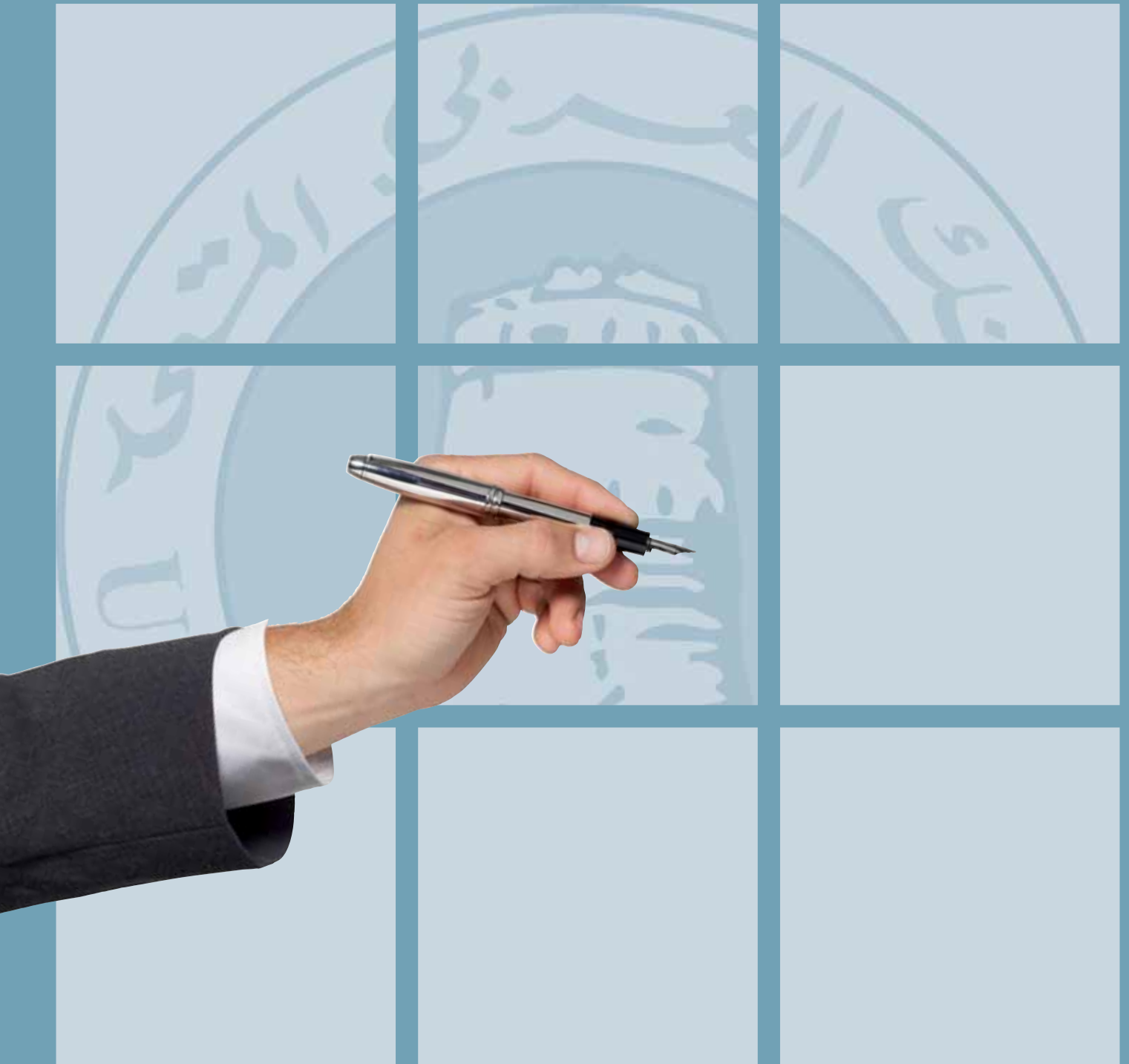
**U**NITED ARAB BANK, P.J.S.C. (UAB) was incorporated in 1975 as a joint venture between diverse UAE investors and the French international financial conglomerate, Société Générale (SG). In February 2005, SG sold its 20% stake in UAB to its UAE shareholders in what was reported to be one of the largest UAE share deals concluded in recent years.

Based in Sharjah and operating with ten offices and branches throughout the UAE, the Bank offers clients tailor-made financial services in both corporate and retail banking, and has mainly established itself as a leading solutions provider for a growing commercial and industrial base across the seven emirates. Through the provision of structured finance solutions for complex banking transactions, UAB is the bank of choice among major corporate clientele segments in the UAE.

UAB has formally concluded lately a strategic alliance with The Commercial Bank of Qatar (Cb). Described by investment analysts from around the region as a natural strategic fit, Cb made an original acquisition of 34.7% interest in UAB in December 2007, in one of the few GCC cross border agreements between two national banks – the first between banks from Qatar and the UAE. Two years ago, Cb had concluded a similar alliance with National Bank of Oman (NBO), setting the stage for strong growth by all three banks across the region.

Your **RELIABLE** ally for a  
*prosperous future*

# Directors' Report





ON BEHALF of the Board of Directors, I am pleased to present the financial position of United Arab Bank P.J.S.C. for the year ended 31 December 2007. The financial statements have been prepared in compliance with the International Financial Reporting Standards.

To start with, I refer with utmost pleasure to the strategic alliance between United Arab Bank P.J.S.C. (UAB) and The Commercial Bank of Qatar (CBQ). Under the terms of the Memoranda of Understanding signed between them and also between CBQ and the major shareholders of UAB, whereby CBQ acquired 34.7% strategic stake in UAB. UAB has also entered into a Management Services Agreement with CBQ, under which CBQ would provide UAB with management services.

The Bank's performance during the year under review has been commendable and quite satisfactory since the results achieved have exceeded the anticipated projection. The Bank's Operating Income after Provisions has increased by 26.56% to AED 324.05 Million from AED 256.05 Million and the Net Profit for the year 2007 increased by 33.63% to AED 211.35 Million from AED 158.15 Million in 2006. The earnings per share improved by 36.36% to AED 0.30 as against AED 0.22 last year.

The strong and steady development of the Bank over the last several years is mainly due to our policy of diversification, broadening the customer-base, marketing strategy and appropriate controls in place. Further, the Bank managed to have good return on the resources available by ensuring that the Shareholders and Depositors funds' were appropriately and most profitably utilized without compromise on the risk and services provided to Customers. This is supported by the improved financial figures for the year ended December 2007 compared to December 2006 which are tabulated below:

- Total Balance Sheet footing increased by 29.12% to AED 6.185 Billion from AED 4.790 Billion.
- Loans & Advances increased by 18.04% to AED 3.944 Billion from AED 3.341 Billion.
- Cash & Due from Banks increased by 72.28% to AED 1.871 Billion from AED 1.086 Billion.
- Customer Deposits increased by 25.95% to AED 4.123 Billion from AED 3.273 Billion.
- Deposits from Banks and Financial Institutions increased by 112.08% to AED 0.696 Billion from AED 0.328 Billion
- Contingent Liabilities & Commitments increased by 32.73% to AED 4.741 Billion from AED 3.572 Billion.

The cautious and prudent approach towards provisioning for bad and doubtful debts continues, aiming at progressively creating appropriate coverage against potential risks and losses. Accordingly the net provision made for doubtful Loans & Advances for the year 2007 amounted to AED 19.794 Million (2006: AED 20.796 Million).

The proposed appropriations of profit for the year ended 31 December 2007 are as follows:

	AED '000
Opening Balance in Retained Earnings	145
Net Profit for the year	211,348
Transfer from Asset Revaluation Reserve	589
<b>Balance available for appropriation</b>	<b>212,082</b>
Transfer to Special Reserve	21,135
Transfer to Statutory Reserve	21,135
Proposed Scrip dividend - 12 % of the Paid up Capital	85,406
Proposed Cash dividend - 11 % of the Paid up Capital	78,289
Transfer to General Reserve	4,000
Proposed Directors' remuneration	1,350
Closing Balance in Retained Earnings	767
	<b>212,082</b>

After proposed appropriation of profit and subject to approval of the Extra Ordinary General Meeting, the total shareholders funds will increase to AED 1.283 Billion at the end of December 2007 (2006: AED 1.093 Billion).

The Bank is committed and prepared for the implementation of Corporate Governance and Basel II. The Bank is in line with the time-table for the implementation of Corporate Governance Regulations in PJSC as recommended by Emirates Securities and Commodity Authority (ESCA). As regards Basel II, the Bank has implemented the requirements of the Basel Accord under the auspicious guidance of the Central Bank of U.A.E. covering the Credit, Market and Operational Risks for the Bank. UAB is ready to complete the process under Pillar 2 concerning the Supervisory Review of its activities, and under Pillar 3 concerning disclosures.

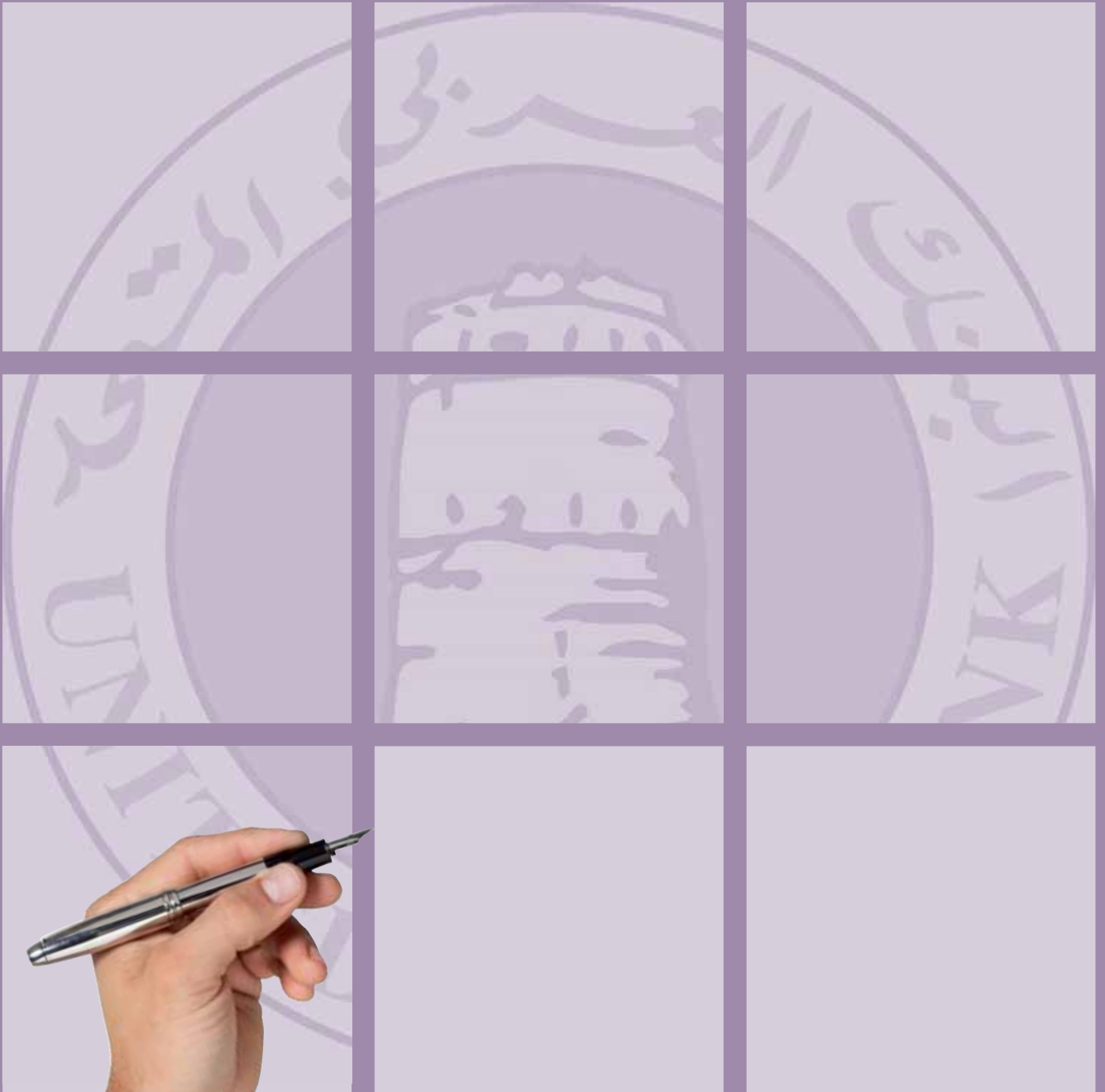
As reported last year, Bank's policy to provide better and efficient services to the Customers and also to have forceful Internal Controls and segregation of functions, the process of Centralization of Activities continues and accordingly the Operations functions such as Disbursement of Personal Loans, Account Opening, Central Bank Clearing and Remittances have been centralized at Head Office with the expertise and resources available within the Bank. This action has impact on improvement in service to Customers and above all strengthened security and is cost effective for the Bank.

The strategy of employing well-qualified national workforce is an important step of the modernization and development in the Bank. The Bank is making concerted efforts to attract maximum number of nationals for training so that they are ready for different leadership positions in the Bank. The overall UAE Nationals employed by UAB is 34.13% at the end of December 2007.

In conclusion, on behalf of the Board of Directors, I wish to thank the Management and Staff of United Arab Bank P.J.S.C. for the professionalism and hard work in achieving the positive results. I hope the teamwork spirit will continue for further development and prosperity of the Bank, in the years ahead.

Faisal Bin Sultan Bin Salem Al Qassimi  
Chairman  
22 January 2008

# Auditors' Report





## Report on the Financial Statements

We have audited the accompanying financial statements of United Arab Bank P.J.S.C. ('the Bank'), which comprise the balance sheet as at 31 December 2007 and the income statement, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and applicable provisions of the articles of association of the Bank, Federal Law No.8 of 1984 (as amended) and Federal Law No.10 of 1980. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate for the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as of 31 December 2007, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

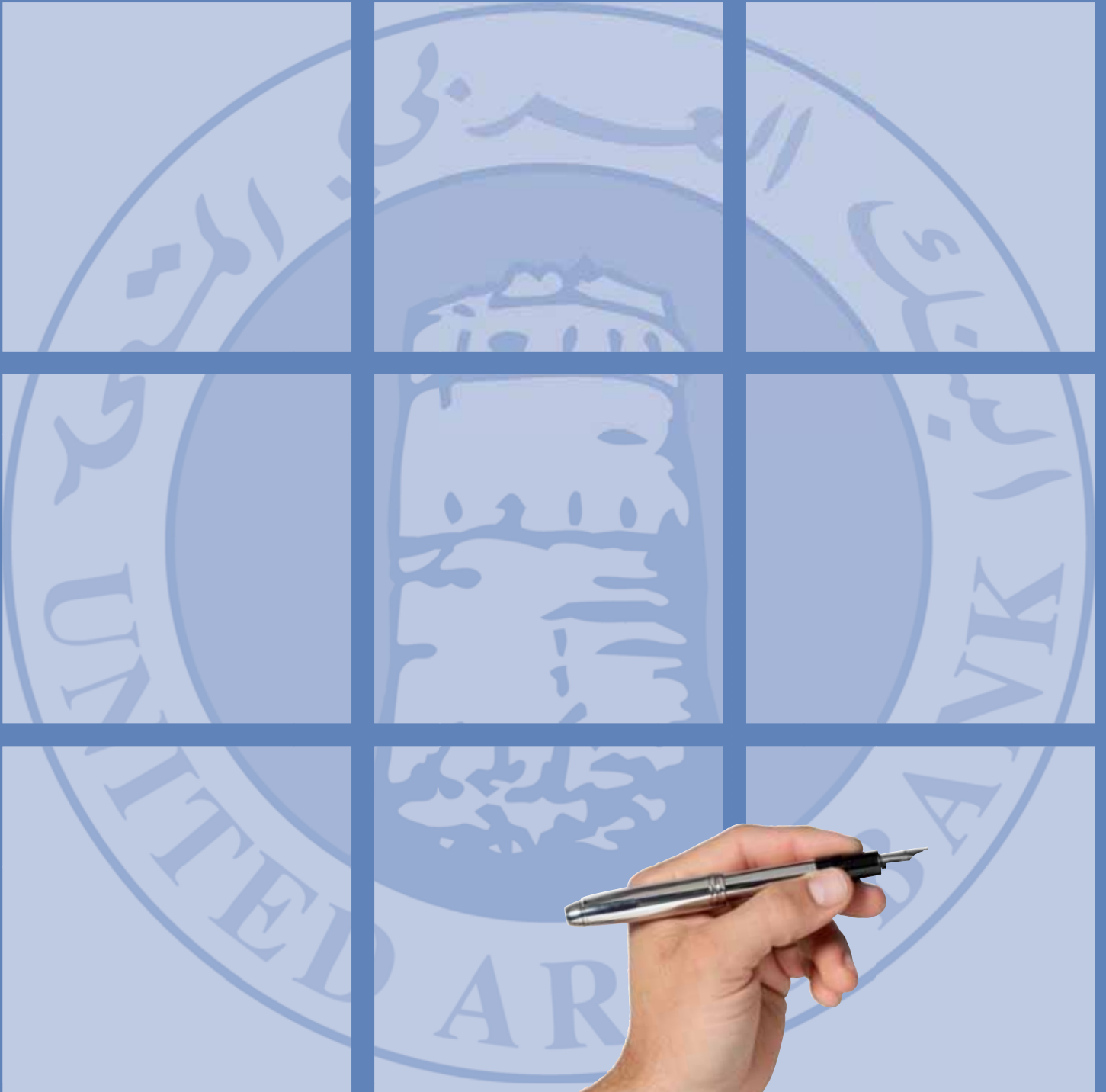
## Report on Other Legal and Regulatory Requirements

We also confirm that, in our opinion, the financial statements include, in all material respects, the applicable requirements of Federal Law No.8 of 1984 (as amended), Federal Law No.10 of 1980 and the articles of association of the Bank; proper books of account have been kept by the Bank and the contents of the Directors' report relating to these financial statements are consistent with the books of account. We have obtained all the information and explanations which we required for the purpose of our audit and, to the best of our knowledge and belief, no violations of the Federal Law No. 8 of 1984 (as amended), Federal Law No. 10 of 1980 or of the articles of association of the Bank have occurred during the year which would have had a material effect on the business of the Bank or on its financial position.

Signed by:  
Naushad Anwar  
Partner  
Registration No. 489

22 January 2008  
Sharjah, United Arab Emirates

# Financial Statements



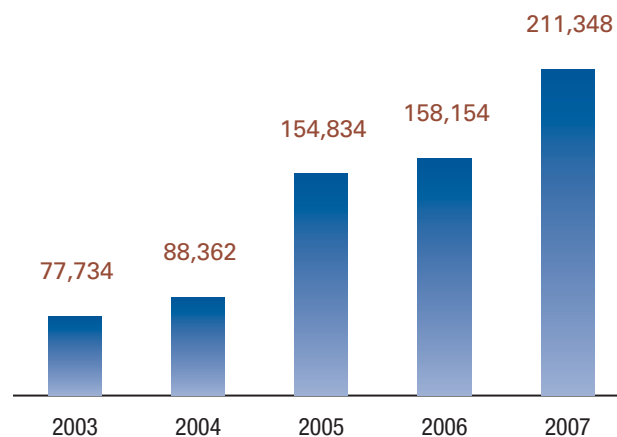


Year ended 31 December 2007

	Notes	2007 AED'000	2006 AED'000
Interest and similar income	4	350,072	298,499
Interest expenses and similar charges	5	(114,136)	(100,012)
<b>NET INTEREST INCOME</b>		<b>235,936</b>	<b>198,487</b>
Net fees and commission income		42,865	43,268
Gains less losses arising from dealing in foreign currencies		29,643	17,678
Net gain (loss) on trading investments		3,995	(17,897)
Gain on sale of available for sale investments		5,069	5,022
Other operating income	6	26,339	30,284
<b>TOTAL OPERATING INCOME</b>		<b>343,847</b>	<b>276,842</b>
Provision for credit losses	8	(19,794)	(20,796)
<b>NET OPERATING INCOME</b>		<b>324,053</b>	<b>256,046</b>
Personnel expenses		(84,485)	(71,499)
Depreciation on property and equipment	7	(4,901)	(4,544)
Other operating expenses		(23,319)	(21,849)
<b>TOTAL OPERATING EXPENSES</b>		<b>(112,705)</b>	<b>(97,892)</b>
<b>PROFIT FOR THE YEAR</b>		<b>211,348</b>	<b>158,154</b>
<b>BASIC AND DILUTED EARNINGS PER SHARE</b>	9	<b>AED 0.30</b>	<b>AED 0.22</b>

The attached notes 1 to 23 form part of these financial statements.

## Profit (AED '000)





At 31 December 2007

	Notes	2007 AED'000	2006 AED'000
<b>ASSETS</b>			
Cash and balances with UAE Central Bank	10	1,080,629	491,851
Due from banks		790,554	594,074
Loans and advances	8	3,943,807	3,340,950
Investments	11	258,957	207,838
Property and equipment	7	42,931	16,676
Other assets	12	67,754	138,273
<b>TOTAL ASSETS</b>		<b>6,184,632</b>	<b>4,789,662</b>
<b>LIABILITIES AND SHAREHOLDERS' FUNDS</b>			
<b>LIABILITIES</b>			
Due to banks		695,942	328,148
Customer deposits	13	4,122,754	3,273,222
Other liabilities	14	83,092	95,418
<b>TOTAL LIABILITIES</b>		<b>4,901,788</b>	<b>3,696,788</b>
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	15	711,715	635,460
Special reserve	15	138,975	117,840
Statutory reserve	15	221,530	200,395
Proposed scrip dividend	15	85,406	76,255
Proposed cash dividend	15	78,289	50,837
General reserve	15	10,311	6,311
Revaluation reserve	15	26,381	-
Retained earnings		767	145
Cumulative changes in fair values		9,470	5,631
<b>TOTAL SHAREHOLDERS' FUNDS</b>		<b>1,282,844</b>	<b>1,092,874</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' FUNDS</b>		<b>6,184,632</b>	<b>4,789,662</b>

The financial statements were approved by the Board of Directors on 22 January 2008 and signed on its behalf by:

Faisal Bin Sultan Bin Salem Al Qassimi  
(Chairman)

Bertrand Giraud  
(Chief Executive Officer)

The attached notes 1 to 23 form part of these financial statements.





Year ended 31 December 2007

	2007 AED'000	2006 AED'000
<b>OPERATING ACTIVITIES</b>		
Profit for the year	211,348	158,154
Items not involving cash flow:		
Depreciation	4,901	4,544
Provision for credit losses	19,794	20,796
Items considered separately		
Gains less losses on available for sale investments	(5,069)	(5,022)
(Gain)/loss on disposal of property and equipment	(612)	152
Changes in operating assets and liabilities		
Trading securities	10,781	17,897
Deposits with UAE Central Bank	(25,000)	(10,000)
Loans and advances	(622,651)	(410,005)
Other assets	71,147	(45,052)
Due to banks	183,605	34,892
Customer deposits	849,532	367,721
Other liabilities	(12,326)	19,075
Net cash from operating activities	<b>685,450</b>	<b>153,152</b>
<b>INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(4,469)	(3,812)
Sale of property and equipment	895	-
Purchase of non trading investments	(90,405)	(50,363)
Redemption / sale of non trading investments	36,785	7,482
Net cash used in investing activities	<b>(57,194)</b>	<b>(46,693)</b>
<b>FINANCING ACTIVITIES</b>		
Directors' remuneration	(1,350)	(1,350)
Cash dividends paid	(50,837)	-
Net cash used in financing activities	<b>(52,187)</b>	<b>(1,350)</b>
<b>INCREASE IN CASH AND CASH EQUIVALENTS</b>		
	<b>576,069</b>	<b>105,109</b>
Cash and cash equivalents at 1 January	931,422	826,313
Cash and cash equivalents at 31 December	<b>1,507,491</b>	<b>931,422</b>
<b>CASH AND CASH EQUIVALENTS:</b>		
Cash and balances with UAE Central Bank	1,045,629	481,851
Due from banks maturing within ninety days	790,554	594,074
Due to banks maturing within ninety days	(328,692)	(144,503)
	<b>1,507,491</b>	<b>931,422</b>
<b>OPERATIONAL CASH FLOWS FROM INTEREST AND DIVIDEND</b>		
Interest paid	118,534	96,122
Interest received	348,241	292,237

The attached notes 1 to 23 form part of these financial statements.



## Statement of Changes in Equity

Year ended 31 December 2007

	Share capital AED'000 (Note 15a)	Special reserve AED'000 (Note 15b)	Statutory reserve AED'000 (Note 15c)	Proposed scrip dividend AED'000 (Notes 15d)	Proposed cash dividend AED'000 (Note 15d)	General reserve AED'000 (Note 15e)	Revaluation reserve AED'000 (Note 15f)	Retained earnings AED'000	Cumulative changes in fair values AED'000	Total AED'000
At 1 January 2007	635,460	117,840	200,395	76,255	50,837	6,311	-	145	5,631	1,092,874
Net movement in cumulative changes in fair values	-	-	-	-	-	-	-	-	3,839	3,839
Revaluation of land and building	-	-	-	-	-	-	26,970	-	-	26,970
Depreciation transfer for land and building	-	-	-	-	-	-	(589)	589	-	-
Total income and expense for the year recognised directly in equity	-	-	-	-	-	-	26,381	589	3,839	30,809
Profit for the year	-	-	-	-	-	-	-	211,348	-	211,348
<b>Total income and expense for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>26,381</b>	<b>211,937</b>	<b>3,839</b>	<b>242,157</b>
Scrip dividend-2006 (12%)	76,255	-	-	(76,255)	-	-	-	-	-	-
Cash dividend-2006 (8%)	-	-	-	-	(50,837)	-	-	-	-	(50,837)
Directors' remuneration	-	-	-	-	-	-	-	(1,350)	-	(1,350)
Transfer to special reserve	-	21,135	-	-	-	-	-	(21,135)	-	-
Transfer to statutory reserve	-	-	21,135	-	-	-	-	(21,135)	-	-
Transfer to general reserve	-	-	-	-	-	4,000	-	(4,000)	-	-
Proposed scrip dividend – 2007 (12%)	-	-	-	85,406	-	-	-	(85,406)	-	-
Proposed cash dividend – 2007 (11%)	-	-	-	-	78,289	-	-	(78,289)	-	-
<b>At 31 December 2007</b>	<b>711,715</b>	<b>138,975</b>	<b>221,530</b>	<b>85,406</b>	<b>78,289</b>	<b>10,311</b>	<b>26,381</b>	<b>767</b>	<b>9,470</b>	<b>1,282,844</b>

Cumulative changes in fair values include AED 712,000 (2006: AED 84,000) which comprises the portion of the gain or (loss) on a hedging instrument in a cash flow hedge that is determined to be an effective hedge.

The attached notes 1 to 23 form part of these financial statements.



## Statement of Changes in Equity

Year ended 31 December 2007

	Share capital AED'000 (Note 15a)	Special reserve AED'000 (Note 15b)	Statutory reserve AED'000 (Note 15c)	Proposed scrip dividend AED'000 (Notes 15d)	Proposed cash dividend AED'000 (Note 15d)	General reserve AED'000 (Note 15e)	Revaluation reserve AED'000 (Note 15f)	Retained earnings AED'000	Cumulative changes in fair values AED'000	Total AED'000
At 1 January 2006	508,368	102,025	184,580	127,092	-	7,811	-	563	28,028	958,467
Net movement in cumulative changes in fair values	-	-	-	-	-	-	-	-	(22,397)	(22,397)
Total income and expense for the year recognised directly in equity	-	-	-	-	-	-	-	-	(22,397)	(22,397)
Profit for the year	-	-	-	-	-	-	-	158,154	-	158,154
<b>Total income and expense for the year</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>158,154</b>	<b>(22,397)</b>	<b>135,757</b>
Transfer from general reserve	-	-	-	-	-	(1,500)	-	1,500	-	-
Scrip dividend – 2005 (25%)	127,092	-	-	(127,092)	-	-	-	-	-	-
Directors' remuneration	-	-	-	-	-	-	-	(1,350)	-	(1,350)
Transfer to special reserve	-	15,815	-	-	-	-	-	(15,815)	-	-
Transfer to statutory reserve	-	-	15,815	-	-	-	-	(15,815)	-	-
Proposed scrip dividend – 2006 (12%)	-	-	-	76,255	-	-	-	(76,255)	-	-
Proposed cash dividend – 2006 (8%)	-	-	-	-	50,837	-	-	(50,837)	-	-
<b>At 31 December 2006</b>	<b>635,460</b>	<b>117,840</b>	<b>200,395</b>	<b>76,255</b>	<b>50,837</b>	<b>6,311</b>	<b>-</b>	<b>145</b>	<b>5,631</b>	<b>1,092,874</b>

The attached notes 1 to 23 form part of these financial statements.



At 31 December 2007

## 1 INCORPORATION AND ACTIVITIES

United Arab Bank was incorporated as a public company with limited liability in the Emirate of Sharjah in 1975 by a decree of His Highness The Ruler of Sharjah and has been registered as a public joint stock company under the UAE Commercial Companies Law No. (8) of 1984 (as amended). The Bank's registered office is located in the Emirate of Sharjah, United Arab Emirates. The address of the registered office is PO Box 25022, Sharjah, United Arab Emirates.

The Bank carries on the business of commercial banking through its ten offices and branches in the United Arab Emirates.

## 2 BASIS OF PREPARATION

### Accounting convention

The financial statements are prepared under the historical cost convention except for the measurement at fair value of derivatives, investments other than held to maturity investments and land and buildings. The carrying values of recognised assets and liabilities that are hedged items in fair value hedges, and otherwise carried at cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

The financial statements have been presented in UAE Dirhams which is the functional currency of the bank and all values are rounded to the nearest thousand (AED'000) except when otherwise indicated.

### Statement of compliance

The financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards (IFRS) and applicable requirements of the United Arab Emirates laws.

### Changes in accounting policies

The accounting policies adopted are consistent with those used in the previous year except for the change in accounting policy for measuring land and buildings.

During the current period, the bank elected to change its accounting policy for measuring land and building from the cost model to revaluation model. The Bank decided to change its accounting policy for the measurement of land and building as it believes the new policy will reflect more relevant and reliable information on the carrying amount of the assets.

The effect of the revised policy has increased the carrying value of the land and building (presented under property and equipment) by AED 26,970,000.

As of 1 January 2007, the Bank adopted and applied following new IASB standards and interpretations. These changes have resulted in additional disclosures being included for the years ended 31 December 2007 and 31 December 2006.

### *Amendments to IAS 1 – Capital Disclosures*

Amendments to IAS 1 Presentation of Financial Statements were issued by the IASB as Capital Disclosures in August 2006. They were required to be applied for periods beginning on or after 1 January 2007. As a result of these amendments, disclosure of information enabling evaluation of the bank's objectives, policies and processes for managing capital has been made.

### *IFRS 7 Financial Instruments: Disclosures*

IFRS 7 Financial Instruments: Disclosures was issued by the IASB in August 2006, becoming effective for periods beginning on or after 1 January 2007. As a result of the adoption, additional disclosures of the significance of financial instruments of the bank's financial position and performance and information about exposure to risks arising from financial instruments have been made.

### *IFRIC 9 Reassessment of Embedded Derivatives*

The Bank has adopted IFRIC Interpretation 9 as on 1 January 2007, which states that the date to assess the existence of an embedded derivative is the date that an entity first becomes party to the contract, with reassessment only if there is a change to the contract that significantly modifies the cash flows.



## 2 BASIS OF PREPARATION - continued

### Changes in accounting policies - continued

#### *IFRIC 10 Interim Financial Reporting and Impairment*

The Bank has adopted IFRIC Interpretation 10 as of 1 January 2007, which requires that an entity must not reverse an impairment loss recognised in a previous interim period in respect of an investment in either an equity instrument or a financial asset carried at cost.

Adoption of these interpretations did not have a significant impact on the bank's financial statements for the current year.

### IASB Standards and Interpretations issued but not adopted

The following IASB Standards and Interpretations have been issued but are not yet mandatory, and have not yet been adopted by the Bank:

#### *IFRS 8 Operating Segments*

IFRS 8 Operating Segments was issued by the IASB in November 2007, becoming effective for periods commencing on or after 1 January 2009. The new standard may require changes in the way the bank discloses information about its operating segments.

#### *IAS 1 Presentation of Financial Statements*

A revised IAS 1 Presentation of Financial Statements was issued on 6 September 2007 and becomes effective for the annual periods commencing on or after 1 January 2009. The application of the standard will result in amendments to the presentation of financial statements.

### Significant management judgements and estimates

#### *Judgements*

In the process of applying the bank's accounting policies, management has made the following judgements, apart from these involving estimations, which have the most significant effect on the amounts recognised on the financial statements:

#### *Classification of investments*

Management decides on acquisition of an investment whether it should be classified as held to maturity, held for trading or available for sale.

For those investments deemed to be held to maturity, management ensures that the requirements of IAS 39 are met and, in particular that the Bank has the intention and ability to hold these to maturity.

The Bank classifies investments as trading if they are acquired primarily for the purpose of making a short term profit by the dealers.

All other investments are classified as available for sale.

#### *Impairment of investments*

The bank treats available for sale investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgment. The Bank evaluates a number of factors, including the amount of decline and the length of period of the decline, the normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities.

#### *Estimation uncertainty*

The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:



## 2 BASIS OF PREPARATION - continued

### Significant management judgements and estimates - continued

#### *Impairment losses on loans and advances*

The Bank reviews its problem loans and advances on a regular basis to assess whether a provision for impairment should be recorded in the income statement. In particular, judgement by management is required in the estimation of the amount and timing of future cash flows when determining the level of provisions required. Such estimates are necessarily based on assumptions about the probability of default and probable losses in the event of default, the value of the underlying security, and realisation costs.

In addition to specific provisions against individually significant loans and advances, the Bank also makes a collective impairment provision against loans and advances which, although not specifically identified as requiring a specific provision, have a greater risk of default than when originally granted. The amount of the provision is based on the historical loss pattern for loans within each grade and is adjusted to reflect current economic changes.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of the financial statements are set out below:

### Revenue recognition

For all financial instruments measured at amortised cost and interest bearing financial instruments classified as available-for-sale, interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognised using the original effective interest rate applied to the new carrying amount.

Other fee income and expense are recognised when earned or incurred. Dividend income is recognised when the right to receive payment is established.

When the Bank enters into an interest rate swap to change interest from fixed to floating (or vice versa) the amount of interest income or expense is adjusted by the net interest on the swap.

### Cash and cash equivalents

Cash and cash equivalents comprise balances with maturities of three months or less from the date of acquisition including cash and balances with Central Bank, deposits with banks and other financial institutions.

### Due from banks

Due from banks are stated at amortised cost using the effective interest rate method less allowance for impairment, if any.

### Loans and advances

Loans and advances are stated at amortised cost net of interest suspended, provisions for impairment and any amounts written off. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortisation is included in interest and similar income in the income statement and the losses arising on impairment of such loans and advances are recognised in the income statement in the provision for credit losses.



## 3 SIGNIFICANT ACCOUNTING POLICIES – continued

### Trading investments

These are initially recognised at fair value. Gains and losses arising from changes in fair values are included in the income statement for the year. Interest and dividends received are included in other income according to the terms of the contract or when the right of payment has been established.

### Non – trading investments

Non – trading investments are classified as follows:

- Held to maturity
- Available for sale

All non-trading securities are initially recognised at cost, being the fair value of the consideration given including acquisition charges associated with the investment.

#### *Held to maturity*

Securities which have fixed or determinable payments which are intended to be held to maturity are carried at amortised cost using the effective interest rate method, less provision for impairment in value.

#### *Available for sale*

Available for sale financial investments are those which are designated as such or do not qualify to be classified as designated at fair value through profit and loss, held to maturity or loans and advances. They include equity instruments, investments in mutual funds and money market and other debt instruments.

After initial recognition, these are remeasured at fair value unless fair value cannot be reliably determined in which case they are measured at cost less impairment. That portion of any fair value changes relating to an effective hedging relationship is recognised directly in the income statement. Fair value changes, which are not part of an effective hedging relationship, are reported as a separate component of equity until the security is derecognised or the security is determined to be impaired. On derecognition or impairment, the cumulative gain or loss previously reported as “cumulative changes in fair value” within equity is included in the income statement for the period.

### Derecognition of financial assets and financial liabilities

#### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- the rights to receive cash flows from the asset have expired; or
- the Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a ‘pass-through’ arrangement; and
- either (a) the Bank has transferred substantially all the risks and rewards of the asset, or (b) the Bank has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

#### *Financial liabilities*

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

### Fair values

For securities and derivatives quoted in an active market, fair value is determined by reference to quoted market prices at the close of business on the balance sheet date. Bid prices are used for assets and offer prices are used for liabilities.

The estimated fair value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount payable on demand.



At 31 December 2007

## 3 SIGNIFICANT ACCOUNTING POLICIES – continued

### Fair values - continued

The fair value of forward foreign exchange contracts is calculated by reference to forward exchange rates with similar maturities. The fair value of unquoted derivatives is determined either by discounted cash flows, (internal) pricing models or by reference to broker's quotes.

For unquoted equity investments, fair value is determined by reference to the current market value of a similar investment, recent arm's length market transactions or is based on the expected discounted cash flows.

### Property and equipment

Property and equipment are stated at cost or valuation excluding the costs of day to day servicing, less accumulated depreciation and any impairment in value. Freehold land is not depreciated as it is deemed to have an indefinite life.

Revaluation of land and building is carried out on an open market basis for existing use. Net surpluses arising on revaluation are credited to a revaluation reserve, except that a revaluation increase is recognised as income to the extent that it reverses a revaluation decrease of the same asset previously recognised as an expense. A decrease as a result of a revaluation is recognised as an expense, except that it is charged directly against any related revaluation surplus to the extent that the decrease does not exceed the amount held in the revaluation surplus in respect of that same asset. On disposal the related revaluation surplus is credited to retained earnings. Fair value is determined from market based evidence by appraisal that is undertaken by professionally qualified valuers. Revaluations are made with regularity to ensure that their carrying value does not differ materially from their fair value at the balance sheet date.

Depreciation is calculated on a straight line basis over the estimated useful lives of other property and equipment as follows:

Buildings	over 20 years
Motor vehicles	over 3 years
Furniture, fixtures and equipment	over 3 to 8 years

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exist and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognised in 'Other operating income' in the income statement in the year the asset is derecognised.

### Deposits

All money market and customer deposits are carried at cost less amounts repaid. An adjustment is made to these, if part of an effective fair value hedging strategy, to adjust the value of the deposit for the fair value being hedged with the resultant changes being recognised in the income statement.

### Employees' end of service benefits

With respect to its national employees, the Bank makes contributions to a pension fund established by the General Pension and Social Security Authority calculated as a percentage of employees' salaries. The Bank's obligations are limited to these contributions, which are expensed when due.

The Bank provides end of service benefits to its other expatriate employees. The entitlement to these benefits is usually based upon the employees' length of service and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment and are not less than the liability arising under the UAE Labour Laws.

### Provisions

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of a past event and the costs to settle the obligation are both probable and able to be reliably measured.





## 3 SIGNIFICANT ACCOUNTING POLICIES – continued

### Financial guarantees

In the ordinary course of business, the Bank gives financial guarantees, consisting of letters of credit, guarantees and acceptances. Financial guarantees are initially recognised in the financial statements at fair value, in 'Other liabilities', being the premium received. Subsequent to initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the income statement in 'Provision for credit losses'. The premium received is recognised in the income statement in 'Net fees and commission income' on a straight line basis over the life of the guarantee.

### Leases

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

### Derivatives

The Bank enters into derivative instruments including forwards, futures, forward rate agreements, swaps and options in the foreign exchange, interest rate and capital markets. These are stated at fair value. Derivatives with positive market values (unrealised gains) are included in other assets and derivatives with negative market values (unrealised losses) are included in other liabilities in the balance sheet.

Changes in the fair values of derivatives held for trading activities or to offset other trading positions are included in other operating income in the income statement.

For the purposes of hedge accounting, hedges are classified into two categories: (a) fair value hedges which hedge the exposure to changes in the fair value of a recognised asset or liability; (b) cash flow hedges which hedge the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability or a forecasted transaction.

Changes in the fair value of derivatives that are designated, and qualify, as fair value hedges and that prove to be highly effective in relation to the hedged risk, are included in other operating income along with the corresponding changes in the fair value of the hedged assets or liabilities which are attributable to the risk being hedged.

Changes in the fair value of derivatives that are designated, and qualify, as cash flow hedges and that prove to be highly effective in relation to the hedged risk are recognised in a separate component of equity, and the ineffective portion recognised in the income statement. The gains or losses on cash flow hedges recognised initially in equity are transferred to the income statement in the period in which the hedged transaction impacts the income. Where the hedged transaction results in the recognition of an asset or a liability the associated gain or loss that had been initially recognised in equity is included in the initial measurement of the cost of the related asset or liability.

Change in fair value of derivatives or non-derivatives that are designated and qualify, as net investment hedges and that prove to be highly effective in relation to the hedged risk are accounted for in a way similar to cash flow hedges.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. Upon such discontinuance:

- in the case of fair value hedges of interest-bearing financial instruments any adjustment to the carrying amount relating to the hedged risk is amortised in the income statement over the remaining term to maturity.
- in the case of cash flow hedges, any cumulative gain or loss on the hedging instrument recognised in equity is retained in equity until the forecasted transaction occurs. When such transaction occurs the gain or loss retained in equity is recognised in the income statement or included in the initial measurement of the cost of the related asset or liability, as appropriate. Where the hedged transaction is no longer expected to occur, the net cumulative gain or loss recognised in equity is transferred to the income statement.



## 3 SIGNIFICANT ACCOUNTING POLICIES – continued

### Derivatives - continued

Certain derivative transactions, while providing effective economic hedges under the Bank's asset and liability management and risk management positions, do not qualify for hedge accounting under the specific rules in IAS 39 and are therefore accounted for as derivatives held for trading and the related fair value gains and losses reported in other operating income.

Certain derivatives embedded in other financial instruments are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract and the host contract is not carried at fair value through the income statement. These embedded derivatives are measured at fair value with the changes in fair value recognised in the income statement.

### Impairment and uncollectibility of financial assets

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific financial asset or group of financial assets may be impaired. If such evidence exists, an impairment loss is recognised in the income statement.

Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

In addition to the provision for specific impaired loans and advances, collective provisions are made to cover impairment against specific groups of assets where there is a measurable decrease in estimated future cash flows.

Impairment is determined as follows:

- for assets carried at amortised cost, impairment is based on present value of estimated future cash flows discounted at the original effective interest rate;
- for assets carried at fair value, impairment is the difference between cost and fair value; and
- for assets carried at cost, impairment is based on the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

### Renegotiated loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

### Trade and settlement date accounting

All "regular way" purchases and sales of financial assets are recognised on the settlement date, i.e. the date that the asset is delivered to the counter party. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the timeframe generally established by regulation or convention in the market place.

### Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and accordingly are not included in these financial statements.

### Offsetting

Financial assets and financial liabilities are only offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and the Bank intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the balance sheet.



At 31 December 2007

### 3 SIGNIFICANT ACCOUNTING POLICIES – continued

#### Foreign currencies

Foreign currency transactions are recorded at rates of exchange ruling at the value dates of the transactions. Monetary assets and liabilities in foreign currencies are translated into United Arab Emirates Dirhams at middle market rates of exchange ruling at the balance sheet date. Any resultant gains and losses are taken to the income statement.

#### Segment reporting

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

### 4 INTEREST AND SIMILAR INCOME

	2007 AED'000	2006 AED'000
Interest on money market and inter bank transactions	41,475	25,097
Interest on loans and advances to customers	290,034	256,225
Interest on investments	11,787	10,237
Others	346	139
	<b>343,642</b>	291,698
Interest income on financial assets designated at fair value through profit and loss account	6,430	6,801
	<b>350,072</b>	298,499

### 5 INTEREST EXPENSES AND SIMILAR CHARGES

	2007 AED'000	2006 AED'000
Interest and expenses on inter bank transactions	13,623	14,237
Interest paid to customers	94,720	77,403
	<b>108,343</b>	91,640
Interest paid on financial liabilities designated at fair value through profit and loss account	5,793	8,372
	<b>114,136</b>	100,012

### 6 OTHER OPERATING INCOME

	2007 AED'000	2006 AED'000
Charges recovered from customers	15,738	13,833
Income from participation in Initial Public Offerings	582	261
Premium received on options/forward contracts	3,800	4,692
Income from collections	2,881	2,463
Others	3,338	9,035
	<b>26,339</b>	30,284



At 31 December 2007

## 7 PROPERTY AND EQUIPMENT

	Freehold land and buildings AED'000	Motor vehicles, furniture, fixtures and equipment AED'000	Capital work-in-progress AED'000	Total AED'000
<b>Cost or valuation</b>				
At 1 January 2007	21,320	37,004	496	58,820
Additions	-	4,007	462	4,469
Disposals	-	(2,425)	-	(2,425)
Revaluation surplus	26,970	-	-	26,970
Elimination of accumulated depreciation on revaluation	(16,096)	-	-	(16,096)
<b>At 31 December 2007</b>	<b>32,194</b>	<b>38,586</b>	<b>958</b>	<b>71,738</b>
<b>Depreciation</b>				
At 1 January 2007	16,096	26,048	-	42,144
Charge for the year	589	4,312	-	4,901
Relating to disposals	-	(2,142)	-	(2,142)
Elimination of accumulated depreciation on revaluation	(16,096)	-	-	(16,096)
<b>At 31 December 2007</b>	<b>589</b>	<b>28,218</b>	<b>-</b>	<b>28,807</b>
<b>Net carrying value at 31 December 2007</b>	<b>31,605</b>	<b>10,368</b>	<b>958</b>	<b>42,931</b>
Net carrying value at 31 December 2006	5,224	10,956	496	16,676

The cost of freehold land included above is AED 5,224,000 (2006: 5,224,000).

### *Revaluation of freehold land and building*

The Bank engaged M/s Continental Real Estate Property Consultants, an independent valuer, to determine the fair value of the land and building. Fair value is determined by reference to open market values on an existing use basis. The date of revaluation was 16 June 2007.

If the freehold land and building were measured using the cost model, the net carrying amount at 31 December 2007 would be AED 5,224,000 (2006: AED 5,224,000).



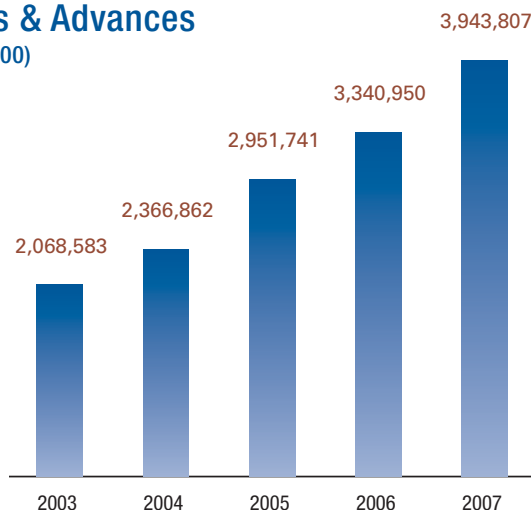
At 31 December 2007

## 8 LOANS AND ADVANCES

The composition of the loans and advances portfolio is as follows:

	2007 AED'000	2006 AED'000
<b>(a) By type</b>		
Overdrafts	916,196	996,103
Loans	2,245,583	1,833,763
Loans against trust receipts	655,271	438,425
Bills discounted	126,254	95,962
Other cash advances	81,532	70,728
Bills drawn under letters of credit	43,586	20,408
Gross amount of loans and advances	4,068,422	3,455,389
Less: Provision for impairment of loans and advances	(109,131)	(96,894)
Interest in suspense	(15,484)	(17,545)
Net amount of loans and advances	3,943,807	3,340,950
<b>(b) By economic sector</b>		
Government and public sector	282,457	202,661
Trade	1,090,325	925,827
Personal loans	1,162,493	1,161,467
Manufacturing	770,017	676,134
Construction	197,955	157,422
Services	202,574	158,795
Financial institutions	268,428	99,648
Transport and communication	66,681	54,607
Agriculture	27,186	18,528
Others	306	300
	4,068,422	3,455,389
<b>(c) By classification</b>		
Corporate	3,517,264	3,015,317
Retail	551,158	440,072
	4,068,422	3,455,389

### Loans & Advances (AED '000)





At 31 December 2007

## 8 LOANS AND ADVANCES – continued

Loans and advances are stated net of interest in suspense and provision for impairment of loans and advances. The movements for interest in suspense and provisions are as follows:

	2007		2006	
	Interest in suspense AED'000	Impairment provisions AED'000	Interest in suspense AED'000	Impairment provisions AED'000
Balance at 1 January	17,545	96,894	13,530	91,156
Suspended/ provided during the year	4,854	27,215	6,229	21,452
Released during the year	(1,792)	(7,421)	(183)	(656)
	3,062	19,794	6,046	20,796
Amounts written off during the year	(5,123)	(7,557)	(2,031)	(15,058)
Balance at 31 December	15,484	109,131	17,545	96,894

At 31 December 2007, gross amount of loans, individually determined to be impaired, before deducting any individually assessed impairment allowance and on which interest is not being accrued or where interest is suspended amounted to AED 98,406,000 (2006: AED 108,400,000).

The fair value of collateral that the Bank holds relating to loans to corporate customers individually determined to be impaired at 31 December 2007 amounts to AED 9,150,000 (2006: AED 24,150,000). The collateral consists of cash, securities, letters of guarantee and properties. Loans to retail customers are secured to the extent of approximately 25% (2006: 25%) through the assignment of their end of service benefits.

### Collateral repossessed

During the year, the Bank had no material collateral repossessed.

## 9 BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share are calculated by dividing the net profit for the year by the number of shares outstanding during the year as follows:

	2007	2006
Profit for the year net of directors' remuneration of AED 1,350,000 (2006: AED 1,350,000)	209,998,000	156,804,000
Number of shares of AED 1 each outstanding during the year	711,715,000	711,715,000
Basic and diluted earnings per share	AED 0.30	AED 0.22

The earnings per share of AED 0.25 as reported for 2006 has been adjusted for the effect of the shares issued in 2007 as a result of the scrip dividend.

The figures for basic and diluted earnings per share is the same as the bank has not issued any instruments which would have an impact on earnings per share when exercised.



At 31 December 2007

## 10 CASH AND BALANCES WITH UAE CENTRAL BANK

	2007 AED'000	2006 AED'000
Cash on hand	29,015	25,527
Balances with UAE Central Bank:		
Clearing accounts	(1,058)	(27,623)
Reserve requirements	232,672	191,947
Certificates of deposit	820,000	302,000
	<b>1,080,629</b>	<b>491,851</b>

The reserve requirements are kept with the UAE Central Bank in AED and USD, are not available for use in the Bank's day to day operations and cannot be withdrawn without its approval. The level of reserve required changes every month in accordance with the UAE Central Bank directives.

## 11 INVESTMENTS

	2007 AED'000	2006 AED'000
<b>Trading</b>		
Equity Quoted	-	10,781
<b>Held to maturity</b>		
Debt Quoted	36,729	58,767
<b>Available for Sale</b>		
Debt Quoted	204,712	122,578
<b>Equity</b>		
Quoted	17,440	13,120
Unquoted	76	2,592
	<b>17,516</b>	<b>15,712</b>
	<b>222,228</b>	<b>138,290</b>
<b>Total</b>	<b>258,957</b>	<b>207,838</b>

As at 31 December 2007, investments in debt instruments with floating interest rates amounted to AED 202,417,000 (2006: AED 135,253,000).

### Held to maturity

It is management's intention to hold the investments till maturity. In the opinion of management, the fair value of the unquoted investments is not materially different from their carrying value.



At 31 December 2007

## 12 OTHER ASSETS

	2007 AED'000	2006 AED'000
Interest receivable	15,879	14,048
Positive fair value of derivatives (Note 17)	3,562	812
Prepayments and other assets	48,313	123,413
	<b>67,754</b>	<b>138,273</b>

## 13 DUE TO CUSTOMERS

	2007 AED'000	2006 AED'000
Term and call deposits	2,416,092	2,123,580
Current accounts	1,649,091	1,092,639
Saving accounts	57,571	57,003
	<b>4,122,754</b>	<b>3,273,222</b>

## 14 OTHER LIABILITIES

	2007 AED'000	2006 AED'000
Interest payable	15,824	20,222
Staff related provisions	34,293	28,068
Negative fair values of derivatives (Note 17)	2,840	1,447
Others	30,135	45,681
	<b>83,092</b>	<b>95,418</b>

### Staff related provisions

The aggregate employee entitlement liability comprises:

	2007	2006
Employees' end of service benefits	25,111	21,886
Other liabilities	9,182	6,182
	<b>34,293</b>	<b>28,068</b>

In accordance with UAE labour law the Bank provides for an end of service benefit for its expatriate employees. Movements in the liability recognised in the balance sheet in respect of end of service benefits are as follows:

	2007 AED'000	2006 AED'000
Liability as at 1 January	21,886	19,448
Expense recognised in the income statement	4,623	4,381
End of service benefits paid	(1,398)	(1,943)
Liability as at 31 December	<b>25,111</b>	<b>21,886</b>





## 15 SHARE CAPITAL AND RESERVES

### a) Share capital

The authorised, issued and fully paid share capital of the Bank comprises 711,715,000 (2006: 635,460,000) shares of AED 1 each.

At an Extraordinary General Assembly held on 21 February 2007, the Bank's shareholders approved an increase in the issued share capital of the Bank to AED 711,715,000 by means of a scrip dividend of 76,255,000 shares of AED 1 each.

An Extraordinary General Assembly is to be held during February 2008 to approve an increase in the Bank's issued share capital to enable the proposed scrip dividend of 85,406,000 shares of AED 1 each (2006: 76,255,000 shares of AED 1 each) to be made.

### b) Special reserve

Article 82 of Union Law No. 10 of 1980 concerning the Central Bank, the Monetary System and Organisation of Banking requires that 10% of the net profit is transferred to a non-distributable special reserve until this reserve equals 50% of the paid up share capital.

### c) Statutory reserve

Article 192 of the UAE Commercial Companies Law No.(8) of 1984 (as amended) and the Articles of Association of the Bank, require that 10% of the net profit is transferred to a non-distributable statutory reserve until this reserve equals 50% of the paid up share capital.

### d) Dividends

The directors have proposed a scrip dividend amounting to AED 85,405,800 at AED 0.12 per share of AED 1 each and a cash dividend of AED 78,288,650 at AED 0.11 per share of AED 1 each (2006: scrip dividend of AED 76,255,200 at AED 0.12 per share of AED 1 each and cash dividend of AED 50,836,800 at AED 0.08 per share of AED 1 each). These are subject to the approval of the shareholders at the Annual General Assembly to be held during February 2008 as well as approval of the regulatory authorities.

### e) General reserve

The general reserve may be utilised for any purpose to be determined by a resolution of the shareholders of the bank at an ordinary general meeting, on the recommendation of the Board of Directors.

### f) Revaluation reserve

The revaluation reserve is used to record increases in the fair value of freehold land and building and decreases to the extent that such decreases relate to an increase on the same asset previously recognised in equity.

## 16 RELATED PARTY TRANSACTIONS

The Bank carries out transactions in the ordinary course of business with related parties, defined as shareholders who have a significant equity interest in the Bank, and all Directors of the Bank and companies in which such shareholders and Directors have a significant interest and key management personnel. All the loans and advances to related parties are performing advances and are free of any provision for possible loan losses. The significant balances outstanding at 31 December and transactions during the year with related parties were as follows:

	2007 AED'000	2006 AED'000
<b>Directors, their related entities and key management personnel</b>		
Loans and advances	126,600	274,321
Customer deposits	471,910	29,650
Commitments and contingencies	242,023	203,371



## 16 RELATED PARTY TRANSACTIONS - continued

The income and expenses in respect of related parties included in the financial statements are as follows:

	2007 AED'000	2006 AED'000
<b>Directors, their related entities and key management personnel</b>		
Interest income	15,990	19,354
Interest expense	7,392	1,303
Director's remuneration	1,350	1,350

Compensation of the key management personnel is as follows:

	2007 AED'000	2006 AED'000
Salaries and other benefits	7,943	7,024
	2007	2006
Number of key management personnel	12	11

The Bank has leased office space in various premises owned by a related party. The property rental and associated expenses for the year amounted to AED 1,826,000 (2006: AED 1,587,800). The property rentals are negotiated each year at market rates.

Outstanding balances at the year-end arise in the normal course of business. For the year ended 31 December 2007, the Bank has not recorded any impairment of amounts owed by related parties (2006: Nil).

## 17 DERIVATIVES

In the ordinary course of business the Bank enters into various types of transactions that involve derivative financial instruments. A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in price in one or more underlying financial instruments, reference rate or index. Derivative financial instruments include forwards, futures, swaps and options.

The table below shows the positive and negative fair values of derivative financial instruments, which are equivalent to the market values, together with the notional amounts. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are neither indicative of the market risk nor credit risk.

### 31 December 2007

	Positive fair value AED'000	Negative fair value AED'000	Notional amount AED'000	Notional amounts by term to maturity		
				Within 3 months AED'000	3-12 months AED'000	1-5 years AED'000
<b>Derivatives held for trading:</b>						
Forward foreign exchange contracts	24	14	94,815	65,031	29,784	-
Foreign currency options	2,826	2,826	751,805	408,344	343,461	-
Interest rate swaps	-	-	-	-	-	-
	2,850	2,840	846,620	473,375	373,245	-
<b>Derivatives held as hedges:</b>						
Interest rate swaps	712	-	36,729	-	-	36,729
	3,562	2,840	883,349	473,375	373,245	36,729



## 17 DERIVATIVES - continued

### 31 December 2006

	Positive fair value AED'000	Negative fair value AED'000	Notional amount AED'000	Notional amounts by term to maturity		
				Within 3 months AED'000	3-12 months AED'000	1-5 years AED'000
<b>Derivatives held for trading:</b>						
Forward foreign exchange contracts	509	413	619,965	467,408	152,557	-
Foreign currency options	219	219	187,662	162,995	24,667	-
Interest rate swaps	-	815	110,187	-	-	110,187
	728	1,447	917,814	630,403	177,224	110,187
<b>Derivatives held as hedges:</b>						
Interest rate swaps	84	-	36,729	-	-	36,729
	812	1,447	954,543	630,403	177,224	146,916

Derivatives are carried at fair value using valuation techniques based on observable market inputs.

Derivative held as hedges include:

- Fair value hedges which are predominantly used to hedge fair value changes arising from interest rate fluctuations in loans and advances, placements, deposits and available for sale debt securities.
- Cash flow hedges with a notional amount of AED 36,729,000 (2006: AED 36,729,000), comprise interest rate swaps of AED 36,729,000 (2006: AED 36,729,000), the fair value of which is immaterial.

### Derivative product types

Forward contracts are contractual agreements to either buy or sell a specified currency or financial instrument at a specific price and date in the future. Forward contracts are customised contracts transacted in the over-the-counter market.

Options are contractual agreements that convey the right but not the obligation, to either buy or sell a specific amount of a commodity or financial instrument at a fixed price, either at a fixed future date or at any time within a specified period.

Swaps are contractual agreements between two parties to exchange interest or foreign currency differentials based on a specific notional amount. For interest rate swaps, counter parties generally exchange fixed and floating rate interest payments based on a notional value in a single currency. For currency swaps, fixed or floating interest payments as well as notional amounts are exchanged in different currencies.

### Derivative related credit risk

Credit risk in respect of derivative financial instruments arises from the potential for a counterparty to default on its contractual obligations and is limited to the positive fair value of instruments that are favourable to the Bank. Approximately 53% (2006:64%) of the Bank's derivative contracts are entered into with other financial institutions and less than 47% (2006: 36%) of the fair value of favourable contracts is with any individual counterparty at the balance sheet date.

### Purpose of derivatives

In the normal course of meeting the needs of the Bank's customers, the bank is party to forward foreign exchange and option contracts, interest rate swaps and forward rate agreements. In addition, as part of its asset and liability management, the Bank uses these derivative instruments for hedging purposes in order to reduce its own exposure to current and expected risks. This is achieved by hedging specific transactions as well as strategic hedging against overall balance sheet exposures.

The bank uses interest rate swaps and forward rate agreements to hedge against the cash flow risks arising on certain floating rate loans. In such cases, the hedging relationship and objective, including details of the hedged item and hedging instrument, are formally documented and the transactions are accounted for as cash flow hedges.

Since strategic hedging does not qualify for special hedge accounting, forward foreign exchange and option contracts are accounted for as trading instruments.



## 18 CONTINGENT LIABILITIES AND COMMITMENTS

### Credit related commitments

The Bank's contractual amounts in respect of letters of credit, guarantees and acceptances commit the Bank to make payments on behalf of customers contingent upon the customer satisfying the terms of the contract. The contractual amounts represent the credit risk, assuming that the amounts are fully advanced and that any collateral or other security is of no value. However, the total contractual amount of commitments does not necessarily represent future cash requirements since many of such commitments will expire or terminate without being funded.

The loan commitments represent the contractual commitments to make the loan. These generally have fixed expiry dates or other termination clauses and require a payment of a fee. Since commitments may expire without being drawn down, the total contract amounts do not necessarily represent future cash requirements.

The Bank has the following credit related commitments all of which mature within one year or less:

	2007 AED'000	2006 AED'000
<b>Contingent liabilities</b>		
Letters of credit	639,530	421,736
Guarantees and acceptances	2,139,096	1,734,498
	<b>2,778,626</b>	2,156,234
<b>Commitments</b>		
Undrawn loan commitments	1,962,473	1,416,227

## 19 RISK MANAGEMENT

### Introduction

Risk is inherent in the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for the risk exposures relating to his or her responsibilities.

The Bank is exposed to Credit risk, Liquidity risk and Market risk, the latter being subdivided into trading and non-trading risks. It is also subject to operating risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Bank's strategic planning process.

### Risk management structure

The Board of Directors are ultimately responsible for identifying and controlling risks; however, there are separate independent bodies responsible for managing and monitoring risks.

### Supervisory Board

The Supervisory Board (The Executive Credit Committee) has the responsibility to monitor the overall risk process within the Bank.

### Risk Committee

The Risk Committee has the overall responsibility for the development of the risk strategy and implementing principles, frameworks, policies and limits. It is responsible for the fundamental risk issues and manages and monitors relevant risk decisions.



At 31 December 2007

## 19 RISK MANAGEMENT – continued

### Risk Management Unit

The Risk Management Unit is responsible for implementing and maintaining risk related procedures to ensure an independent control process.

### Risk Controlling Unit

The Risk Controlling Unit is responsible for monitoring compliance with risk principles, policies and limits, across the Bank. Each business group has a decentralized unit which is responsible for the independent control of risks, including monitoring the risk of exposures against limits and the assessment of risks of new products and structured transactions. This unit also ensures the complete capture of the risks in risk measurement and reporting systems.

### Bank Treasury

Bank Treasury is responsible for managing the Bank's assets and liabilities and the overall financial structure. It is also primarily responsible for the funding and liquidity risks of the Bank.

### Internal Audit

Risk management processes throughout the Bank are audited annually by the internal audit function that examines both the adequacy of the procedures and the Bank's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee.

### *Risk measurement and reporting systems*

Monitoring and controlling risks is primarily performed based on limits established by the Bank. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept, with additional emphasis on selected industries. In addition, the Bank monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risk types and activities.

Information compiled from all the businesses is examined and processed in order to analyse, control and identify early risks. This information is presented and explained to the Board of Directors, the Risk Committee, and the head of each business division. The report includes aggregate credit exposure, hold limit exceptions, liquidity ratios and risk profile changes. On a monthly basis detailed reporting of industry, customer and geographic risks takes place. Senior management assesses the appropriateness of the allowance for credit losses on a quarterly basis. The Supervisory Board receives a comprehensive risk report once a quarter which is designed to provide all the necessary information to assess and conclude on the risks of the Bank.

For all levels throughout the Bank, specifically tailored risk reports are prepared and distributed in order to ensure that all business divisions have access to extensive, necessary and up-to-date information.

A daily briefing is given to the Chief Executive Officer and all other relevant members of the Bank on the utilisation of market limits, proprietary investments and liquidity, plus any other risk developments.

### *Risk Mitigation*

As part of its overall risk management, the Bank uses derivatives and other instruments to manage exposures resulting from changes in interest rates, foreign currencies, equity risks, credit risks, and exposures arising from forecast transactions.

The Bank actively uses collateral to reduce its credit risks.

### *Excessive risk concentration*

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risk, the Bank's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly.



## 19 RISK MANAGEMENT – continued

### Credit Risk

Credit risk is the risk that a customer or counterparty will fail to meet a commitment, resulting in financial loss to the Bank. Such risk arises from lending, trade finance, treasury and other activities undertaken by the Bank. Credit risk is actively monitored in accordance with the credit policies which clearly define delegated lending authorities, policies and procedures. The management of credit risk also involves the monitoring of risk concentrations by industrial sector as well as by geographic location.

The Bank has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision. The credit quality review process allows the Bank to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

### Maximum exposure to credit risk without taking account of any collateral and other credit enhancements

The table below shows the maximum exposure to credit risk for the components of the balance sheet, including contingent liabilities and commitments. The maximum exposure is shown gross, before the effect of migration through the use of master netting and collateral agreements.

	Notes	Gross maximum exposure 2007 AED'000	Gross maximum exposure 2006 AED'000
Cash and balances with central bank (excluding cash on hand)	10	1,051,614	466,324
Due from banks		790,554	594,074
Investments	11	258,957	207,838
Loans and advances	8	3,943,807	3,340,950
Other assets	12	67,754	138,273
<b>Total</b>		<b>6,112,686</b>	<b>4,747,459</b>
Letters of credit	18	639,530	421,736
Guarantees and acceptances	18	2,139,096	1,734,498
Undrawn loans commitments	18	1,962,473	1,416,227
<b>Total</b>		<b>4,741,099</b>	<b>3,572,461</b>
<b>Total credit risk exposure</b>		<b>10,853,785</b>	<b>8,319,920</b>

Where financial instruments are recorded at fair value the amounts shown above represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

For more detail on the maximum exposure to credit risk for each class of financial instrument, references have been made to the specific notes. The effect of collateral and other risk mitigation techniques is shown below.

### Risk concentrations of the maximum exposure to credit risk

Concentration of risk is managed by client/counterparty, by geographical region and by industry sector. The maximum credit exposure to any client or counterparty as of 31 December 2007 was AED 249,831,000 (2006: AED 279,268,000) before taking account of collateral or other credit enhancements and AED 249,831,000 (2006: AED 89,268,000) net of such protection.



At 31 December 2007

## 19 RISK MANAGEMENT- continued

### Credit Risk – continued

#### Risk concentrations of the maximum exposure to credit risk - continued

The Bank's financial position, before taking into account any collateral held or other credit enhancements can be analysed by the following geographical regions:

	2007			2006		
	Assets	Liabilities and equity	Contingent liabilities and commitments	Assets	Liabilities and equity	Contingent liabilities and commitments
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
United Arab Emirates	5,622,963	5,653,057	3,675,140	4,385,910	4,499,954	3,318,922
Other Middle East countries	351,159	323,162	114,590	378,893	194,352	31,668
Europe	207,970	194,306	233,922	4,250	91,894	162,339
USA	432	11,069	22,484	14,921	3,244	86
Rest of the world	2,108	3,038	694,963	5,688	218	59,446
<b>Total</b>	<b>6,184,632</b>	<b>6,184,632</b>	<b>4,741,099</b>	<b>4,789,662</b>	<b>4,789,662</b>	<b>3,572,461</b>

An industry sector analysis of the Bank's on-balance sheet financial assets (excluding cash on hand), before taking into account collateral held or other credit enhancements, is as follows:

	Gross maximum exposure	Gross maximum exposure
	2007 AED'000	2006 AED'000
Financial services	2,258,750	1,278,544
Other services	362,618	278,833
Manufacturing	770,017	676,134
Construction	197,955	157,422
Trade	1,090,325	925,827
Government and public sector	282,457	202,661
Other	1,275,179	1,342,477
	<b>6,237,301</b>	<b>4,861,898</b>
Less: Impairment provision on loans and advances	<b>(124,615)</b>	<b>(114,439)</b>
	<b>6,112,686</b>	<b>4,747,459</b>



## 19 RISK MANAGEMENT- continued

### Credit Risk - continued

#### Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters. The main types of collateral obtained are cash, securities, charges over real estate properties, inventory and trade receivables.

The Bank also obtains guarantees from parent companies for loans to their subsidiaries or other group companies.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for impairment losses.

It is the Bank's policy to dispose of repossessed properties in an orderly fashion. The proceeds are used to reduce or repay the outstanding claim. In general, the Bank does not occupy repossessed properties for business use.

#### Credit quality per class of financial assets

The credit quality of financial assets is managed by the Bank using internal credit ratings. The table below shows the credit quality by class of assets for certain key balance sheet lines, based on the Bank's credit rating system.

	<i>Neither past due nor impaired</i>			<i>Past due or individually impaired</i>	<i>Total</i>
	<i>High grade</i>	<i>Standard grade</i>	<i>Sub standard grade</i>		
	<i>2007</i>	<i>2007</i>	<i>2007</i>		
	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>2007</i>	<i>AED'000</i>
Due from banks	687,191	103,363	-	-	790,554
Non-trading investments	105,072	153,885	-	-	258,957
Loans and advances (Gross)	1,081,238	2,208,144	576,285	202,755	4,068,422
	<b>1,873,501</b>	<b>2,465,392</b>	<b>576,285</b>	<b>202,755</b>	<b>5,117,933</b>

	<i>Neither past due nor impaired</i>			<i>Past due or individually impaired</i>	<i>Total</i>
	<i>High grade</i>	<i>Standard grade</i>	<i>Sub standard grade</i>		
	<i>2006</i>	<i>2006</i>	<i>2006</i>		
	<i>AED'000</i>	<i>AED'000</i>	<i>AED'000</i>	<i>2006</i>	<i>AED'000</i>
Due from banks	538,980	55,094	-	-	594,074
Non-trading investments	37,068	159,989	-	-	197,057
Loans and advances (Gross)	778,781	1,934,925	519,350	222,333	3,455,389
	<b>1,354,829</b>	<b>2,150,008</b>	<b>519,350</b>	<b>222,333</b>	<b>4,246,520</b>

Past due loans and advances include those that are only past due by a few days. The majority of the past due loans are not considered to be impaired.





At 31 December 2007

## 19 RISK MANAGEMENT- continued

### Credit Risk - continued

#### Credit risk exposure of the Bank's on-balance sheet financial assets for each internal risk rating

	Moody's equivalent grades	Historical default rates %	Total 2007 AED'000	Total 2006 AED'000
High grade				
Risk rating class 1	Aaa	-	<b>1,051,614</b>	466,234
Risk rating class 2	Aa1-A3	0.25	<b>1,876,496</b>	1,354,750
Standard grade				
Risk rating class 3	Ba1	0.75	<b>1,689,524</b>	1,323,900
Risk rating class 4	Ba2-Ba3	1.50	<b>838,434</b>	977,598
Sub Standard grade				
Risk rating class 0	B3	2.00	<b>582,798</b>	521,117
Risk rating class 5	Caa-C	3.00	<b>100,029</b>	109,899
Impaired				
Risk rating class 6, 7 & 8	D	92.50	<b>98,406</b>	108,400
			<b>6,237,301</b>	4,861,898
Less: Impairment provision on loans and advances			<b>(124,615)</b>	(114,439)
			<b>6,112,686</b>	4,747,459

It is the Bank's policy to maintain accurate and consistent risk ratings across the credit portfolio. This facilitates focused management of the applicable risks and the comparison of credit exposures across all lines of business, geographic regions and products. The rating system is supported by a variety of financial analytics, combined with processed market information to provide the main inputs for the measurement of counterparty risk. All internal risk ratings are tailored to the various categories and are derived in accordance with the Bank's rating policy. The attributable risk ratings are assessed and updated regularly. The Moody's equivalent grades are relevant only for certain of the exposures in each risk rating class.



At 31 December 2007

## 19 RISK MANAGEMENT- continued

### Credit Risk - continued

#### Aging analysis of past due but not impaired loans per class of on-balance sheet financial assets

	Less than 30 days 2007 AED'000	31 to 60 days 2007 AED'000	61 to 90 days 2007 AED'000	More than 91 Days 2007 AED'000	Total 2007 AED'000
Loans and advances	79,783	8,582	4,083	11,901	104,349
	Less than 30 days 2006 AED'000	31 to 60 days 2006 AED'000	61 to 90 days 2006 AED'000	More than 91 Days 2006 AED'000	Total 2006 AED'000
Loans and advances	81,944	7,761	3,961	20,267	113,933

The fair value of the collateral that the Bank held at 31 December 2007 for past due but not impaired loans and advances to customers covers approximately 85% (2006: 85%) of the outstanding balance.

Carrying amount per class of on-balance sheet financial assets whose terms have been renegotiated

	2007 AED'000	2006 AED'000
Loans and advances	105,440	59,702

### Liquidity Risk

Liquidity risk is the risk that an institution will be unable to meet its net funding requirements. Liquidity risk can be caused by market disruptions or credit downgrades which may cause certain sources of funding to dry up immediately. To guard against this risk, management has diversified funding sources and assets are managed with liquidity in mind and by maintaining a healthy balance of cash and cash equivalents.

The Bank maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. The Bank also has committed lines of credit that it can access to meet liquidity needs. In addition, the Bank maintains a statutory deposit with the Central Bank of UAE equal to 14% of demand deposits and 1% of saving deposits. The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and specifically to the Bank.



## 19 RISK MANAGEMENT- continued

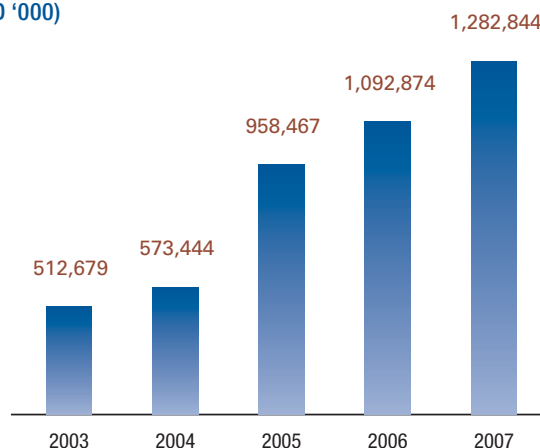
### Liquidity Risk – continued

Maturities of assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date not taking account of the effective maturities as indicated by the Bank's deposit retention history and the availability of liquid funds, as at 31 December 2007 is as follows:

	Less than 3 months AED'000	From 3 months to 6 months AED'000	From 6 months to 12 months AED'000	Sub total less than 12 months AED'000	1-5 years AED'000	Over 5 years AED'000	Sub total over 12 months AED'000	Undated AED'000	Total AED'000
<b>Assets</b>									
Cash and balances with UAE Central Bank	1,045,629	35,000	-	1,080,629	-	-	-	-	1,080,629
Due from banks	790,554	-	-	790,554	-	-	-	-	790,554
Loans and advances	1,812,561	444,292	513,656	2,770,509	1,230,036	67,877	1,297,913	-	4,068,422
Investments	-	-	-	-	216,441	25,000	241,441	17,516	258,957
Property and equipment	-	-	-	-	-	-	-	42,931	42,931
Other assets	67,754	-	-	67,754	-	-	-	-	67,754
Provision for impairment of loans and advances and interest in suspense	(124,615)	-	-	(124,615)	-	-	-	-	(124,615)
Sub total	3,591,883	479,292	513,656	4,584,831	1,446,477	92,877	1,539,354	60,447	6,184,632
<b>Liabilities and Shareholders' Funds</b>									
Due to banks	328,692	-	-	328,692	367,250	-	367,250	-	695,942
Customer deposits	3,358,997	349,852	249,936	3,958,785	163,969	-	163,969	-	4,122,754
Other liabilities	48,799	-	-	48,799	-	-	-	34,293	83,092
Shareholders' funds	-	-	-	-	-	-	-	1,282,844	1,282,844
Sub total	3,736,488	349,852	249,936	4,336,276	531,219	-	531,219	1,317,137	6,184,632
<b>Net liquidity gap</b>	<b>(144,605)</b>	<b>129,440</b>	<b>263,720</b>	<b>248,555</b>	<b>915,258</b>	<b>92,877</b>	<b>1,008,135</b>	<b>(1,256,690)</b>	

### Shareholders' Funds

(AED '000)





At 31 December 2007

## 19 RISK MANAGEMENT— continued

### Liquidity Risk - continued

The maturity profile of assets and liabilities at 31 December 2006 was as follows:

	Less than 3 months AED'000	From 3 months to 6 months AED'000	From 6 months to 12 months AED'000	Sub total less than 12 months AED'000	1-5 years AED'000	Over 5 years AED'000	Sub total over 12 months AED'000	Undated AED'000	Total AED'000
<b>Assets</b>									
Cash and balances with UAE Central Bank	481,851	10,000	-	491,851	-	-	-	-	491,851
Due from banks	594,074	-	-	594,074	-	-	-	-	594,074
Loans and advances	1,381,555	476,920	531,631	2,390,106	992,262	73,021	1,065,283	-	3,455,389
Investments	-	-	-	-	156,358	25,000	181,358	26,480	207,838
Property and equipment	-	-	-	-	-	-	-	16,676	16,676
Other assets	118,506	12,982	6,785	138,273	-	-	-	-	138,273
Provision for impairment of loans and advances and interest in suspense	(114,439)	-	-	(114,439)	-	-	-	-	(114,439)
<b>Sub total</b>	<b>2,461,547</b>	<b>499,902</b>	<b>538,416</b>	<b>3,499,865</b>	<b>1,148,620</b>	<b>98,021</b>	<b>1,246,641</b>	<b>43,156</b>	<b>4,789,662</b>
<b>Liabilities and Shareholders' Funds</b>									
Due to banks	144,503	-	183,645	328,148	-	-	-	-	328,148
Customer deposits	2,512,302	257,491	280,235	3,050,028	223,194	-	223,194	-	3,273,222
Other liabilities	67,350	-	-	67,350	-	-	-	28,068	95,418
Shareholders' funds	-	-	-	-	-	-	-	1,092,874	1,092,874
<b>Sub total</b>	<b>2,724,155</b>	<b>257,491</b>	<b>463,880</b>	<b>3,445,526</b>	<b>223,194</b>	<b>-</b>	<b>223,194</b>	<b>1,120,942</b>	<b>4,789,662</b>
<b>Net liquidity gap</b>	<b>(262,608)</b>	<b>242,411</b>	<b>74,536</b>	<b>54,339</b>	<b>925,426</b>	<b>98,021</b>	<b>1,023,447</b>	<b>(1,077,786)</b>	



## 19 RISK MANAGEMENT— continued

### Liquidity Risk - continued

#### Analysis of financial liabilities by remaining contractual maturities

The table below summarises the maturity profile of the Bank's financial liabilities at 31 December 2007 based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Bank expects that many customers will not request repayment on the earliest date the Bank could be required to pay and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

Financial liabilities	On demand AED'000	Less than 3 months AED'000	3 to 12 months AED'000	1 to 5 years AED'000	Over 5 years AED'000	Total AED'000
<b>As at 31 December 2007</b>						
Due to banks	80,860	247,832	-	367,250	-	695,942
Customer deposits	1,695,107	1,663,890	599,788	163,969	-	4,122,754
Other liabilities	48,799	-	34,293	-	-	83,092
<b>Total undiscounted financial liabilities</b>	<b>1,824,766</b>	<b>1,911,722</b>	<b>634,081</b>	<b>531,219</b>	<b>-</b>	<b>4,901,788</b>
<b>As at 31 December 2006</b>						
Due to banks	117,157	27,346	183,645	-	-	328,148
Customer deposits	1,149,642	1,362,660	537,726	223,194	-	3,273,222
Other liabilities	67,350	-	28,068	-	-	95,418
<b>Total undiscounted financial liabilities</b>	<b>1,334,149</b>	<b>1,390,006</b>	<b>749,439</b>	<b>223,194</b>	<b>-</b>	<b>3,696,788</b>

The table below shows the contractual expiry by maturity of the Bank's contingent liabilities and commitments:

	On demand AED'000	Less than 3 months AED'000	3 to 12 months AED'000	1 to 5 years AED'000	Over 5 years AED'000	Total AED'000
<b>2007</b>						
Contingent liabilities	-	1,733,438	920,294	124,894	-	2,778,626
Commitments	1,962,473	-	-	-	-	1,962,473
<b>Total</b>	<b>1,962,473</b>	<b>1,733,438</b>	<b>920,294</b>	<b>124,894</b>	<b>-</b>	<b>4,741,099</b>
<b>2006</b>						
Contingent liabilities	-	1,383,440	680,118	92,676	-	2,156,234
Commitments	1,416,227	-	-	-	-	1,416,227
<b>Total</b>	<b>1,416,227</b>	<b>1,383,440</b>	<b>680,118</b>	<b>92,676</b>	<b>-</b>	<b>3,572,461</b>

The bank expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.



## 19 RISK MANAGEMENT— continued

### Market Risk

Market risk arises from fluctuations in interest rates, foreign exchange rates and equity prices. The Board has set limits on the value of risk that may be accepted. This is monitored on a regular basis by the Bank's Asset and Liability Committee (ALCO).

### Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future profitability or the fair values of financial instruments. The Bank is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities and off balance sheet instruments that mature or reprice in a given period. The Board has established limits on the interest rate gaps for stipulated periods. Positions are monitored on a daily basis and hedging strategies are used to ensure positions are maintained within the established limits.

The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Bank's income statement. There is no material impact on the Bank's equity.

The sensitivity of the income statement is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held at 31 December 2007, including the effect of hedging instruments.

Currency	2007		2006	
	Change in basis points	Sensitivity of net interest income AED'000	Change in basis points	Sensitivity of net interest income AED'000
USD	+10	1,380	+10	1,888
USD	-10	(1,380)	-10	(1,888)

The interest rate sensitivity set out above relates primarily to the US Dollar as the Bank does not have any significant net exposure for non-trading financial assets and financial liabilities denominated in other currencies.

### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The bank has set limits on positions by currency. Positions are monitored on a daily basis and hedging strategies used to ensure positions are maintained within established limits.

The tables below indicate the currencies to which the Bank had significant exposure at 31 December 2007 on its non trading monetary assets and liabilities and its forecast cash flows. The analysis calculates the effect of a reasonably possible movement of the currency rate against the AED, with all other variables held constant on the income statement (due to the fair value of currency sensitive non trading monetary assets and liabilities) and equity (due to change in the fair value of currency swaps used as cash flow hedges). A negative amount in the table reflects a potential net reduction in income statement, while a positive amount reflects a net potential increase.

Currency	2007		2006	
	Change in currency rate %	Effect on profit AED'000	Change in currency rate %	Effect on profit AED'000
Euro	+10	12	+10	(14)
GBP	+10	1	+10	17

As the UAE Dirham is pegged to the US Dollar, balances in US Dollars are not considered to represent significant currency risk



## 19 RISK MANAGEMENT– continued

### Market Risk – continued

#### Equity price risk

Equity price risk is the risk that the fair values of equities decrease as the result of changes in the levels of equity indices and the value of individual stocks. The non-trading equity price risk exposure arises from the Bank's investment portfolio.

The effect on equity (as a result of a change in the fair value of equity instruments held as available-for-sale at 31 December 2007) due to a reasonably possible change in equity indices, with all other variables held constant, is as follows:

	2007		2006	
	Change in equity price %	Effect on equity AED'000	Change in equity price %	Effect on equity AED'000
All investments	+10	1,975	+10	4,227

#### Operational Risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Bank cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Bank is able to manage the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

## 20 SEGMENTAL ANALYSIS

### Primary segment information

For management purposes the Bank is organised into three major business segments:

- Retail banking - principally handling individual customers' deposits, and providing consumer type loans, overdrafts, credit card facilities and funds transfer facilities;
- Corporate banking - principally handling loans and other credit facilities and deposit and current accounts for corporate and institutional customers;
- Treasury - principally providing money market, trading and treasury services, as well as the management of the Bank's funding operations by use of placements with and acceptances from other banks, through treasury and wholesale banking.

These segments are the basis on which the Bank reports its primary segment information. Transactions between segments are conducted at estimated market rates on an arm's length basis. Interest is charged / credited to business segments based on a pool rate which approximates the marginal cost of funds.



At 31 December 2007

## 20 SEGMENTAL ANALYSIS - continued

### Primary segment information - continued

Segmental information for the year ended 31 December 2007 was as follows:

	<i>Retail banking AED'000</i>	<i>Corporate banking AED'000</i>	<i>Treasury AED'000</i>	<i>Total AED'000</i>
Interest and other income	59,240	311,011	87,732	457,983
Profit for the year	23,662	124,223	63,463	211,348
Segment assets	603,671	3,425,365	2,155,596	6,184,632
Segment liabilities	1,103,843	3,090,002	707,943	4,901,788
<b>Other segment information</b>				
Capital expenditure - Property and equipment	435	2,467	1,567	4,469
Depreciation	476	2,706	1,719	4,901
Impairment losses on loans and advances	18,140	1,654	-	19,794

Segmental information for the year ended 31 December 2006 was as follows:

	<i>Retail banking AED'000</i>	<i>Corporate banking AED'000</i>	<i>Treasury AED'000</i>	<i>Total AED'000</i>
Interest and other income	55,488	291,312	30,054	376,854
Profit for the year	22,084	115,942	20,128	158,154
Segment assets	562,226	2,890,289	1,337,147	4,789,662
Segment liabilities	1,030,978	2,329,074	336,736	3,696,788
<b>Other segment information</b>				
Capital expenditure - Property and equipment	447	2,301	1,064	3,812
Depreciation	533	2,743	1,268	4,544
Impairment losses on loans and advances	13,012	7,784	-	20,796

### Secondary segment information

The Bank operates in only one geographic area, the United Arab Emirates. Accordingly, no further geographical analysis of operating income, profit and net assets is given.





## 21 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value represents the amount at which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Differences can therefore arise between book-value under the historical cost method and fair value estimates. The fair value of the Bank's on - balance sheet financial instruments is not materially different from the carrying value at year end, since assets and liabilities are either short-term in nature, valued using quoted market prices or in the case of loans and advances and deposits, frequently repriced. The fair value of the Bank's derivative contracts is shown in note 17.

## 22 CAPITAL ADEQUACY

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision ("BIS rules/ratios") and adopted by the Central Bank of UAE in supervising the Bank.

During the past year, the Bank had complied in full with all its externally imposed capital requirements.

### Capital management

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.



## 22 CAPITAL ADEQUACY - continued

The risk asset ratio calculations, in accordance with the capital adequacy guidelines established for the global banking industry, are as follows:

	Balance		Risk weighted equivalents	
	2007 AED'000	2006 AED'000	2007 AED'000	2006 AED'000
<b>Risk Weighted Exposures</b>				
<b>Assets</b>				
Cash and claims on, guaranteed by or collateralised by securities of central governments and central banks of OECD countries	29,015	25,528	-	-
Claims on banks and public sector companies incorporated in OECD countries and short term claims on banks incorporated in non-OECD countries	843,682	619,056	168,736	123,810
Claims secured by mortgage of residential property	976,769	770,482	976,769	770,482
Claims on public sector entities, central governments, central banks and longer term claims on banks incorporated in non-OECD countries and all other assets, including claims on private sector entities				
Claims at 0%	1,562,676	1,177,183	-	-
Claims at 20%	42,609	31,812	8,522	6,362
Claims at 50%	772	498	386	249
Claims at 100%	2,729,109	2,165,103	2,729,109	2,165,103
	<b>6,184,632</b>	4,789,662		
<b>Off balance sheet items</b>				
Credit commitments and contingent items (note 18)	2,778,626	2,156,234	1,501,087	1,244,766
Derivatives (note 17)	131,544	766,881	859	916
Credit risk weighted assets and off balance sheet items			5,385,468	4,311,688
Market risk weighted assets and off balance sheet items			-	-
Total risk weighted assets			5,385,468	4,311,688
Risk asset ratio			19.3%	21.7%

Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, retained earnings including current year profit, foreign currency translation less accrued dividends. Certain adjustments are made to IFRS-based results and reserves, as prescribed by the Central Bank of UAE. The other component of regulatory capital is Tier 2 capital, which includes cumulative changes in fair values.

The bank has complied with all the requirements as set by the Central Bank of UAE.

## 23 COMPARATIVE INFORMATION

Fees and charges on loans and advances of AED 7,735,000 for the previous year which were included in interest and similar income have now been classified to net fees and commission income to conform to the current year's presentation.