

**GROWTH** is the *new* CONSTANT→

First Half 2025 **Earnings presentation** 

17 July 2025









### Remarkable performance in H1'25 driven by continued business momentum



- ✓ **Delivered strong operational performance** across all key areas
- ✓ Executing on our growth strategy with discipline and precision



- ✓ Accelerated progress by building on a solid foundation:
  - Upgrading our technology infrastructure to drive innovation and scalability
  - Streamlining operations to unlock greater efficiencies, whilst continuing with 'good' costs
  - Elevating customer engagement by enhancing and enriching every customer touchpoint
  - Ensuring regulatory compliance and setting high standards of governance

✓ Focused on generating value for all stakeholders including our customers, community and economy, whilst delivering sustainable and superior returns to our shareholders





### H1'25 Net profit grows 50% year-on-year



76%

FY'24:

85%

86%

### H1'25 earnings led by solid asset and revenue growth, and strong recoveries



- Double-digit revenue growth, driven by, both, higher interest and non-interest income
- Well-balanced and sustainable growth in balance sheet, with both, loans and deposits growing ~15-16% ytd
- Asset quality metrics improve further with Gross NPL ratio

declining to 2.2%, complemented by an enhanced provision coverage of 148% Return on Return on Assets Shareholders' Equity **Delivering** sustainable 19.8% 1.8% returns



Loans/

Deposits

UAB H1'25 Earnings presentation / July 17, 2025

12.1%

(FY'24: 12.7%)

**₱2.8**bn

+15% vov

### Higher net interest income and strong recoveries lead to double-digit growth in net profits

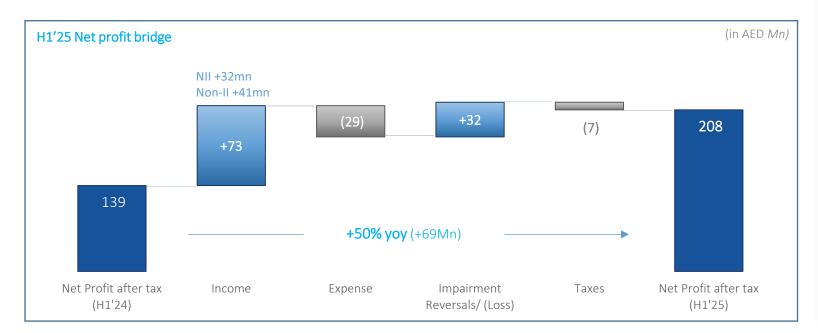


## H1'25 net profit growth driven by higher revenue growth ...

- Operating income in H1'25, +24% yoy, led by, both, higher NII and non-interest income
- NII +13% yoy in H1'25, on the back of continued growth in assets and improved asset yields
- Non-interest income +70% yoy in H1'25 driven by our strategic focus to enhance cross-sell and FX income, gains realised on the investment book and property-related gains in Q1 2025; core fees & commissions income increased +21% yoy

## ... coupled with disciplined expense management and strong recoveries

- Costs increased by 19% yoy, in line with growth in business activity; CI ratio improved to 47% on positive jaws ratio
- Strong recoveries led to a net reversal in impairment charges of AED (32) million in H1'25, translating into an annualised cost of risk of -59bps



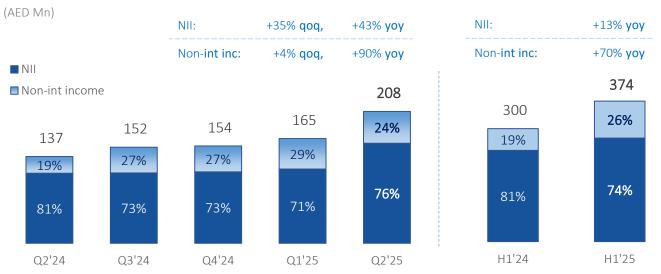
Income statement highli	ghts (in A									
	H1'25	%chg vs H1'24	Q2'25	%chg vs Q1'25	%chg vs Q2'24					
Net Interest Income	275	13	158	35	43					
Non-Interest Income	98	70	50	4	90					
Total Income	374	24	208	26	52					
Operating Expenses	(177)	19	(89)	2	26					
Operating Profit	197	29	119	53	79					
Impairment reversal/(loss)	32	nr	(2)	nr	nr					
Net Profit before tax	228	50	117	5	51					
Taxes	(21)	51	(11)	4	na					
Net Profit after tax	208	50	106	5	51					
Key Ratios 1 (%)	H1'25	chg vs H1'24	Q2'25	chg vs Q1'25	chg vs Q2'24					
Net Interest Margin (NIM)	2.79	(0.2)	3.09	0.6	0.5					
Cost-Income ratio	47.4	(2.0)	42.9	(10.0)	(8.7)					
Cost of Risk (CoR)	(0.59)	(0.5)	(0.11)	1.0	0.4					
Return on Shareholders' Equity (RoSE)	19.8	4.3	19.6	(0.4)	4.2					
Return on Assets (RoA)	1.8	0.4	1.8	(0.0)	0.3					

1 Ratios are annualised, where relevant

# Strong asset growth and strategic focus on enhancing non-interest income through cross-sell and FX income, drive double-digit growth in total income

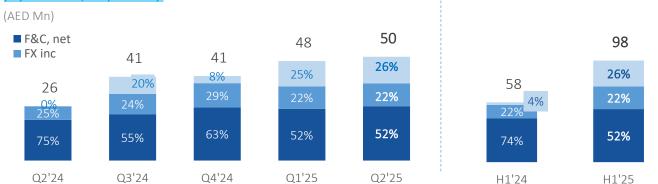


#### Operating income: both, NII and non-interest income recorded double-digit growth in H1'25 you





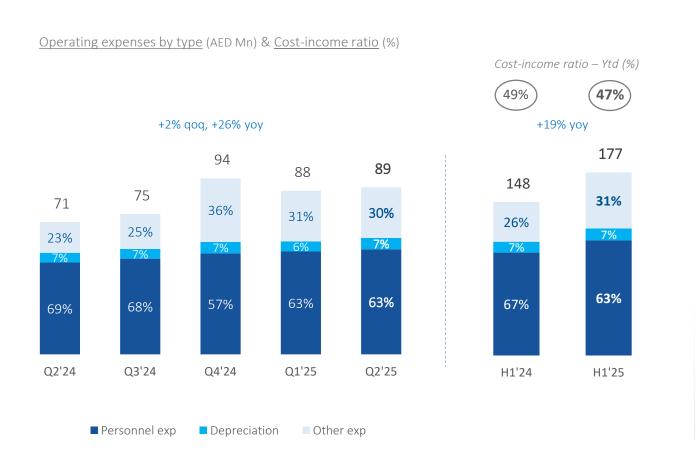
## Increasing contribution from non-interest income; core fees & commissions and FX income up 21% and 70% you in H1'25, respectively

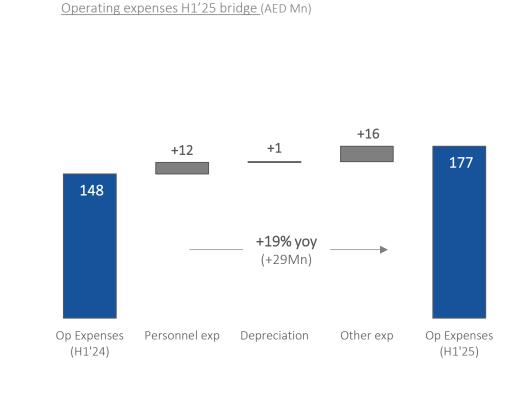


# Positive jaws ratio in H1'25 drives improvement in cost-income ratio; expense growth reflects investment in the business and non-discretionary regulatory driven expenses



#### Efficiently managing expenses and investing across people, products, processes and systems, in line with the medium-term growth strategy

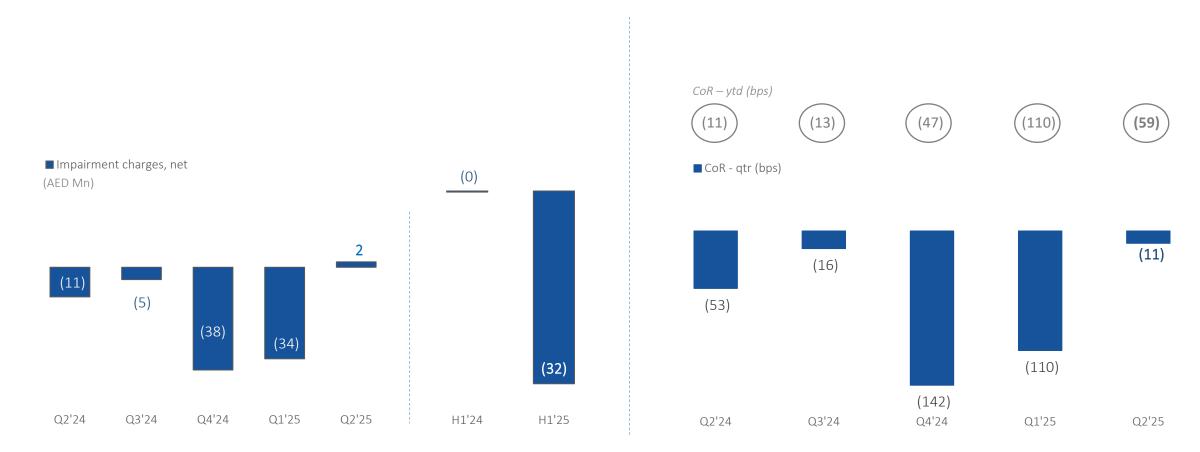




## Strong recoveries and prudent risk management lead to net impairment reversals in H1'25



Firmly focused on ensuring healthy asset quality and implementation of prudent risk management practices, amid strong business growth



COR – annualised, calculated as net impairment charges on loans, advances & Islamic financing, other financial assets and contingent liabilities, as a percentage of gross loans and advances

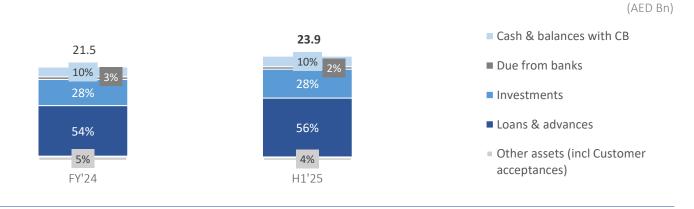
### Well-balanced growth in balance sheet with both loans and deposits growing in mid-teens ytd



Balance Sheet highlights (in AED Billion)	Jun'25	%chg vs Mar'25	%chg vs Dec'24	%chg vs Jun'24
Total Assets	23.9	2	11	21
Loans and advances	13.4	8	16	29
Investments	6.6	(3)	10	27
Customers' deposits	15.6	4	15	29
of which CASA deposits	5.7	7	25	29
Total Equity (incl AT1)	2.8	5	9	15
Key ratios (%)	Jun'25	Mar'25	Dec'24	Jun'24
NPL ratio	2.2	3.4	3.9	4.5
Provision coverage	148	118	118	125
Provision coverage (incl collaterals)	204	175	172	190
Advances to Stable Resources ratio (ASRR)	80	74	76	75
Eligible Liquid Assets ratio (ELAR)	17	18	17	19
CASA%	36	36	34	36
CET1 ratio	12.1	12.6	12.7	13.0
Tian1 matia	15.1	15.9	16.2	16.8
Tier1 ratio				

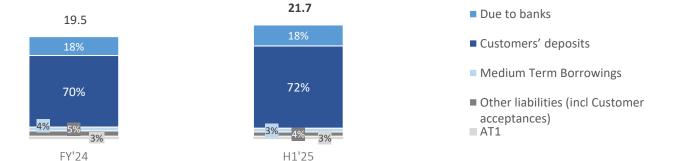
Robust foundation with a solid capital position and adequate liquidity; business pipeline remains robust as we diligently execute and fulfill our customers' borrowing needs

Assets primarily deployed across loans and high-quality investments ...



... funded by customer deposits as the major source





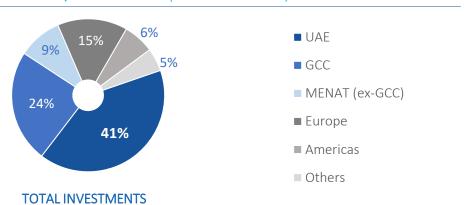
## Quality investment portfolio mandated to meet liquidity requirements and enhance yield



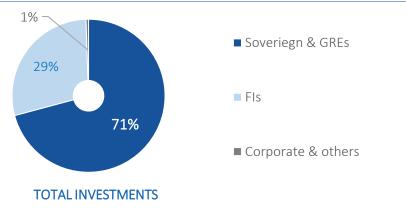
#### Investments book primarily consist of debt instruments



#### 41% of exposure to UAE, 74% to MENAT (incl GCC and UAE)



#### Major exposure comprises of sovereign and GRE counterparts

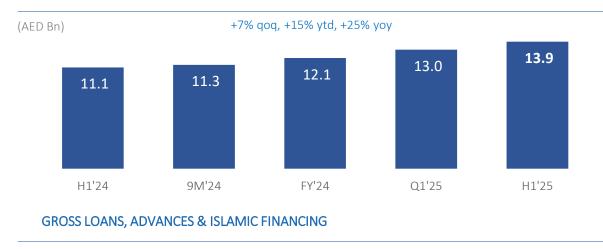


<sup>1</sup> Composition of investments is based on the market value of the underlying investments

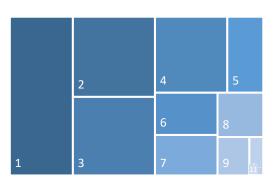
# Growth in loans driven by, both, corporate and retail customers; business pipeline remains robust with proficient execution



#### Gross loans grew by 7% in Q2'25 and 15% ytd; business pipeline remains robust



#### Diversified loan book across economic sectors



		(AED Bn)	FY'24	H1'25	% (H1'25)
1	Financial Institutions		2.8	3.4	25%
2	Real Estate		2.0	2.3	16%
3	Retail Mortgage		1.6	2.2	16%
4	Services		1.8	1.9	14%
5	Personal loans (retail & business)		0.8	0.9	7%
6	Manufacturing		0.7	0.9	7%
7	Trade		1.0	0.9	6%
8	Govt & Public sector		0.7	0.7	5%
9	Transport & Comms		0.4	0.4	3%
10	Construction		0.2	0.2	1%
11	Others		0.1	0.0	0%
	Total		12.1	13.9	100%

#### GROSS LOANS, ADVANCES & ISLAMIC FINANCING by ECONOMIC SECTOR

#### Growth in loans led by corporate (+15%) and retail term loans (+36%)

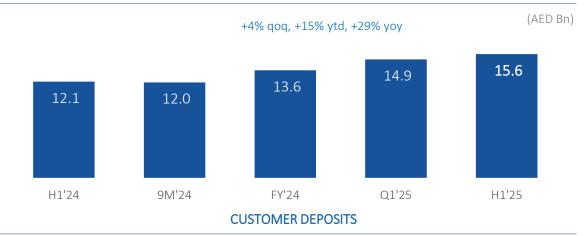
		(AED Bn)	FY'24	H1'25
12.1	13.9	■ Trade Finance & other loans	0.9	0.9
7% 10% 17%	20%	■ Overdrafts	1.2	1.0
66%	66%	■ Retail TL	2.1	2.8
FY'24	H1'25	■ Corporate TL	8.0	9.1
GROSS LOANS,	ADVANCES & ISLAMIC FIN	NANCING	12.1	13.9

• Islamic financing represents 14.9% of total gross loan book (FY'24: 10.4%)

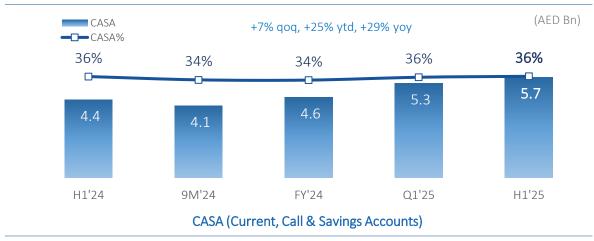
### Customer deposits, incl CASA, witnesses strong growth; liquidity metrics remain robust



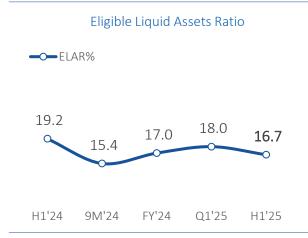
#### Strong growth in customer deposits

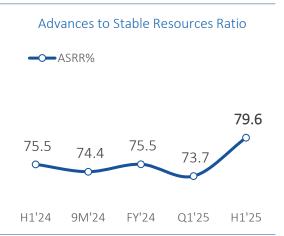


#### Increase in CASA contribution to support funding costs optimisation



#### Regulatory liquidity ratios well within regulatory thresholds





#### Customer deposits by type

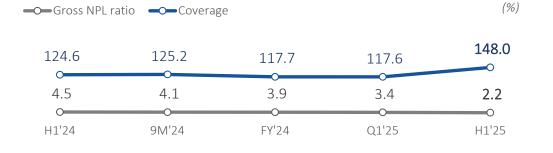
		(AED Bn)	FY'24	H1'25
13.6	15.6	■ Call and savings	0.2	0.2
32%	35% 64%	■ Current accounts	4.4	5.5
66% FY'24	H1'25	■ Term deposits	9.0	9.9
CL	JSTOMER DEPOSITS		13.6	15.6

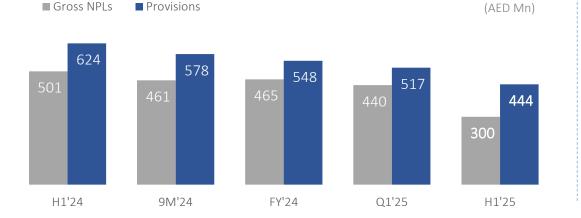
# Significant improvement in Gross NPL ratio down to 2.2% from 3.9% at end-FY'24 and 4.5% a year ago, with provision coverage enhanced further to 148%



#### Committed to ensuring adherence to prudent risk practices with proactive portfolio management being a key focus area

## <u>Significant improvement in Gross NPL ratio coupled with improved provision coverage</u> Provision coverage including collaterals is at 204% as of Jun-25





#### 94% of loans are in Stage 1

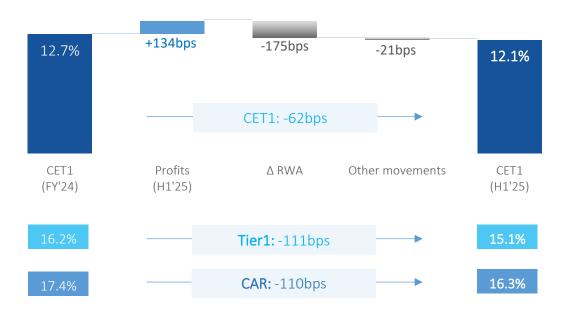
		FY'24			H1'25				
in AED Mn	Exposure	ECL	Provision Coverage Exposure		ECL	Provision Coverage			
Stage 1	11,392	102	0.9%		13,093	92	0.7%		
Stage 2	217	118	54%		469	146	31%		
Stage 3	465	328	71%		300	206	69%		
GROSS LOANS	12,074	548			13,862	444			

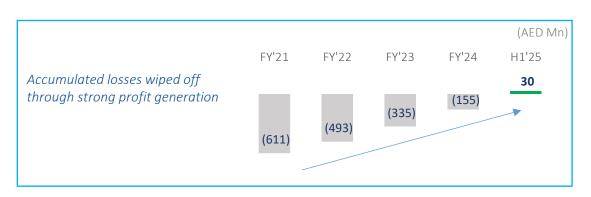
<sup>1</sup> Gross NPLs and Gross Loans are net of Interest in suspense

# Robust capital position and improved shareholder returns; upcoming rights issue will boost capital for further growth and enhance resilience to unforeseen macroeconomic shocks

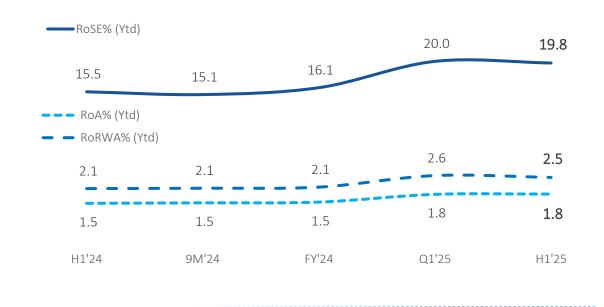


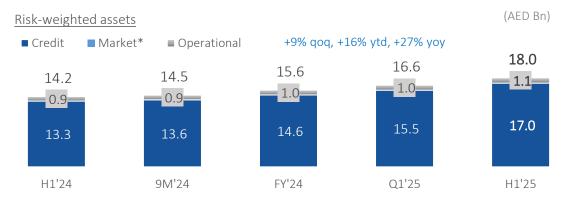
## <u>Deploying capital towards balance sheet growth (RWA) to enhance organic</u> capital generation capacity





#### Improved shareholder returns





<sup>\*</sup> Market RWA are negligible (below AED 15Mn) across the periods and hence not visible on the chart

# Continue to capitalise on positive GDP growth and strong business momentum Remain cautiously optimistic on the macroeconomic outlook



#### We remain **cautiously optimistic** on the outlook for FY 2025:

- positive GDP growth<sup>1</sup>, further picking up pace ahead, with strong contribution from non-oil sectors
- geopolitical risks, 'tariff wars' and potential slowdown globally may impact growth sentiment and momentum
- impact from expected rate cuts and stability of crude oil prices in light of increased production / demand dynamics
- vigilant towards any signs of turnaround in the economic cycle (impact from tariff wars, interest rates, real estate activity)





## Continue to strengthen our foundation



Transform into an agile & customercentric institution



Focused on delivering sustainable returns

- Robust business pipeline to continue to support loan growth & NII
- Strategic focus to enhance non-interest income contribution
- Ensuring balanced growth within risk appetite, supported by adequate coverage
- Capital increase from ongoing rights issue to support growth and strengthen buffers
- Continue to enhance returns for our shareholders through diligent execution of growth strategy



### GROWTH is the new constant

# Appendix

## Summary financials – Income statement and related ratios



Income statement highlights (AED Million)	H1'25	H1'24	%chg vs H1'24	C	Q2'25	Q1'25	%chg vs Q1'25	Q2'24	%chg vs Q2'24
Net Interest Income	275	243	13		158	117	35	111	43
Non-Interest Income	98	58	70		50	48	4	26	90
Total Income	374	300	24		208	165	26	137	52
Operating Expenses	(177)	(148)	19		(89)	(88)	2	(71)	26
Operating Profit	197	152	29		119	78	53	66	79
Net Impairment reversal / (loss)	32	0	nr		(2)	34	nr	11	nr
Net Profit before tax	228	152	50		117	112	5	77	51
Taxes	(21)	(14)	51		(11)	(10)	4	(7)	na
Net Profit after tax	208	139	50		106	102	5	70	51
Key Ratios (%)	H1'25	H1'24	chg vs H1'24		Q2'25	Q1'25	chg vs Q1'25	Q2'24	chg vs Q2'24
Net Interest Margin (NIM)	2.79	2.97	(0.2)		3.09	2.47	0.6	2.62	0.5
Cost-Income ratio	47.4	49.4	(2.0)		42.9	53.0	(10.0)	51.7	(8.7)
Cost of Risk (CoR)	(0.59)	(0.11)	(0.5)		(0.11)	(1.10)	1.0	(0.53)	0.4
Return on Shareholders' Equity (RoSE)	19.8	15.5	4.3		19.6	20.0	(0.4)	15.4	4.2
Return on Assets (RoA)	1.8	1.5	0.4		1.8	1.8	(0.0)	1.5	0.3

## Summary financials – Balance sheet and related ratios



Balance sheet highlights (AED Billion)	Jun-25	Jun-24	%chg vs Jun'24	Mar-25	%chg vs Mar'25	Dec-24	%chg vs Dec'24
Total Assets	23.9	19.8	21	23.4	2	21.5	11
Loans, advances & Islamic financing	13.4	10.4	29	12.5	8	11.5	16
Investments	6.6	5.2	27	6.8	(3)	6.0	10
Customers' deposits	15.6	12.1	29	14.9	4	13.6	15
of which CASA deposits	5.7	4.4	29	5.3	7	4.6	25
Total Equity (incl AT1)	2.8	2.4	15	2.7	5	2.6	9

Key Ratios (%)	Jun-25	Jun-24	chg vs Jun'24	Mar-25	chg vs Mar'25	Dec-24	chg vs Dec'24
Gross Non-performing loans ratio (NPL)	2.2	4.5	(2.4)	3.4	(1.2)	3.9	(1.7)
Provision coverage	148	125	23.4	118	30.3	118	30.2
Provision coverage (incl collaterals)	204	190	13.4	175	28.6	172	32.2
Advances to Stable Resources ratio (ASRR)	80	75	4.1	74	5.9	76	4.1
Eligible Liquid Assets ratio (ELAR)	17	19	(2.4)	18	(1.2)	17	(0.2)
CASA%	36	36	0.2	36	0.7	34	2.9
Common Equity Tier 1 (CET1) ratio	12.1	13.0	(0.9)	12.6	(0.5)	12.7	(0.6)
Tier 1 ratio	15.1	16.8	(1.7)	15.9	(0.7)	16.2	(1.1)
Capital Adequacy ratio (CAR)	16.3	18.0	(1.7)	17.1	(0.7)	17.4	(1.1)

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